



ROADMAP

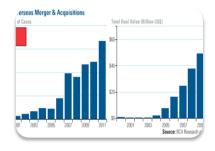


The Past
World Energy
Order



The Present
China's Energy
System

China X Factor



The Future

Key Questions:
Economic +
Political

China as X Factor



- Driving 3 out of 4 "Main Shifts" in Energy Sector...
 - Solar/Wind Global Growth
 - Electrification of Transportation
 - Infrastructure Buildout of Developing World
 - [US Oil & Gas Revolution → <u>Link</u> to LNG Demand Growth in China]
- ...But Politics Opaque + Role of Party Increasing in Market...
 - → Internal <u>Industrial Policy</u> and External <u>Trade Policy</u>
- ...May be one of few <u>Bright Spots</u> in US-China Relations

Past: The "China Share"

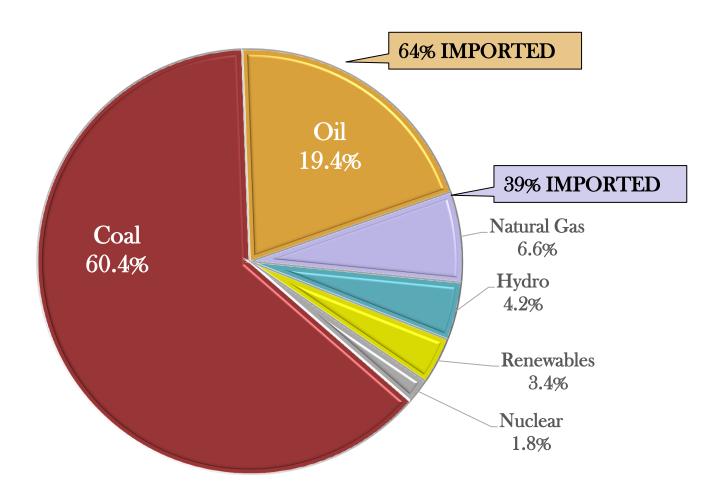
China's Commercial Energy Consumption as % of World Consumption

		4 - 5x			2006-	
		1973	1983	1993	2016	2016
Oil	China US	2% 30%	3% 26%	4% 25%	13% 20%	50%
Gas	China US	0.6% 53%	0.8% 33%	0.8% 29%	6% 22%	22%
Coal	China US	14% 21%	18% 21%	28% 23%	51% 19%	97%

Source: Calculated from BP Statistical Review of World Energy 2017.

Oil: mt; Gas; mtoe; Coal: mtoe; PE: mtoe

Present: Primary Energy Demand Met by Fossil



Total Primary Energy Consumption - 2017

China's Global Weight Today 2018



19% of Population
17% of Economy (at market rates)
23% of Energy Cons.
31% CO₂ Emissions
14% Crude Oil Cons.
51% Coal Cons.
22% Renewables Cons.
~100% Nuclear <u>Growth</u>

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Green Pivot?

In 2017, China:

- > confirmed the establishment of the world's largest <u>carbon market</u>
- merged two state-owned power enterprises to create the world's largest power producer by installed capacity
- > accounted for 40% of global <u>clean energy investment</u> (more than double that of the U.S.)
- became the world's #1 exporter of environmental goods and services, overtaking the U.S. and Germany.

Cleantech Companies Operating in China

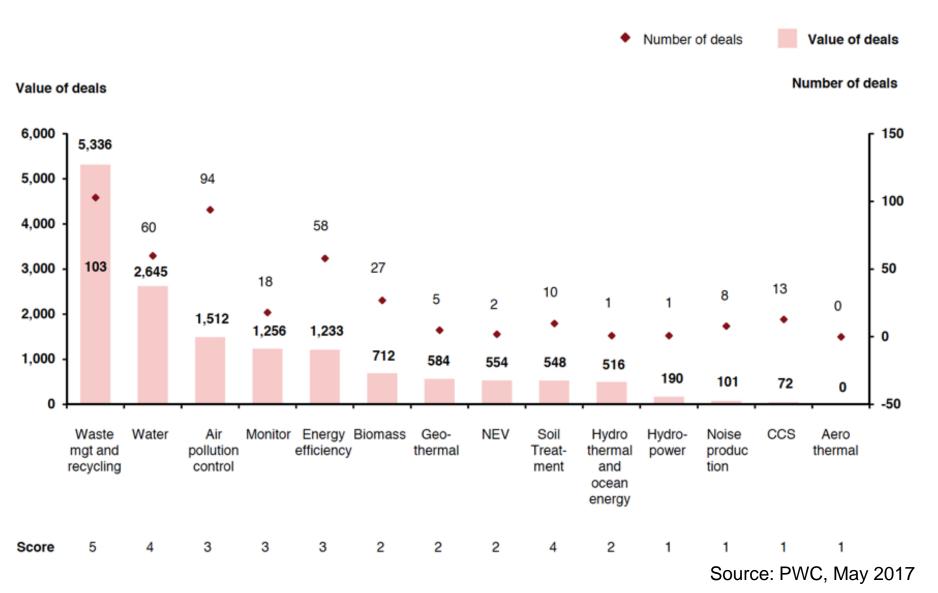
2005: 2,762 → 2015: 50,734

Ministry of Commerce "Encouraged Import Catalog" 2017

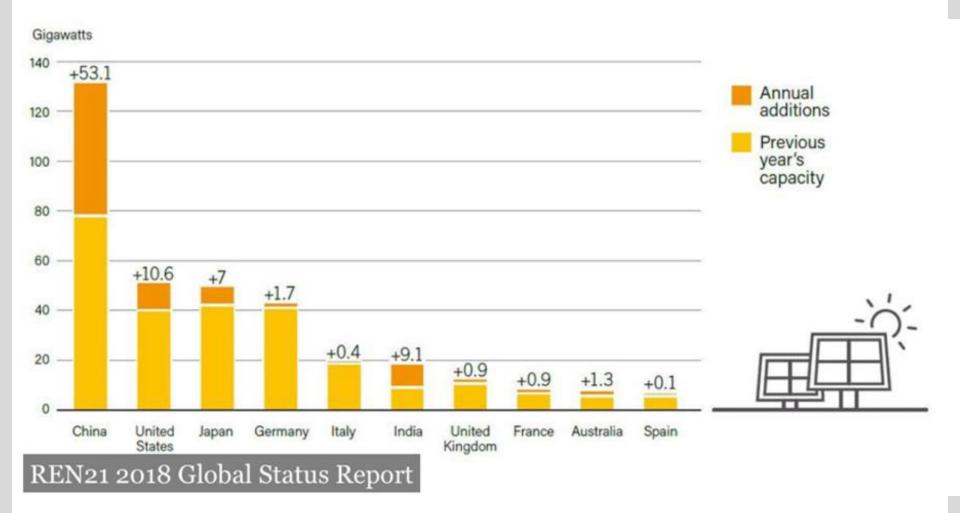
Category	Subsector	Rational	Score
Hungry for technology solution	Soil treatment	Soil pollution from industry, agriculture, and waste in China is extremely severe Soil treatment is preliminary, hence technology and experience are in high demand	5
Solution	Hydrothermal and ocean energy	 Technology mainly in R&D stage, onshore renewable energy sources dominate. Emerging technologies can be introduced. 	4
	Aero thermal	Technology gap exists, but only low potential of	3
	CCS and carbon services	large scale application in the next five years due to high cost and little demand.	
2. Advanced technology	Waste management		3
needed	Biomass	Government is promoting the development of these technologies, but not as advanced compared to	
	Electric vehicles	developed countries.	
	Geothermal		
	Water treatment		2
	Air pollution control	Technology in these areas has already matured during recent years.	
3. High performance/ low cost /differentiated	Energy efficiency and conservation	Differentiated and customised high performance or low cost technologies are needed.	
technology needed	Hydro power	Technology in these areas has matured during recent years.	1
	Noise reduction	Not very much demand in these areas.	

Source: PWC, May 2017

2016 Investment from Financial Investors in China (Million RMB)



2017 Additional Solar



Future Investment: Wind/Solar/Gas

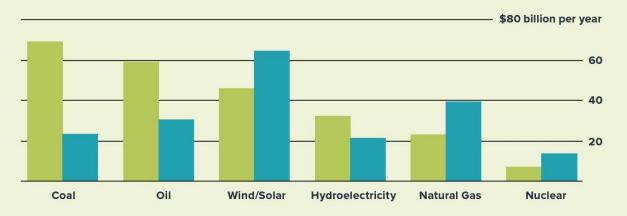
CHINESE ENERGY INVESTMENTS: PAST VS. FUTURE

2010 - 2016

2017 - 2040

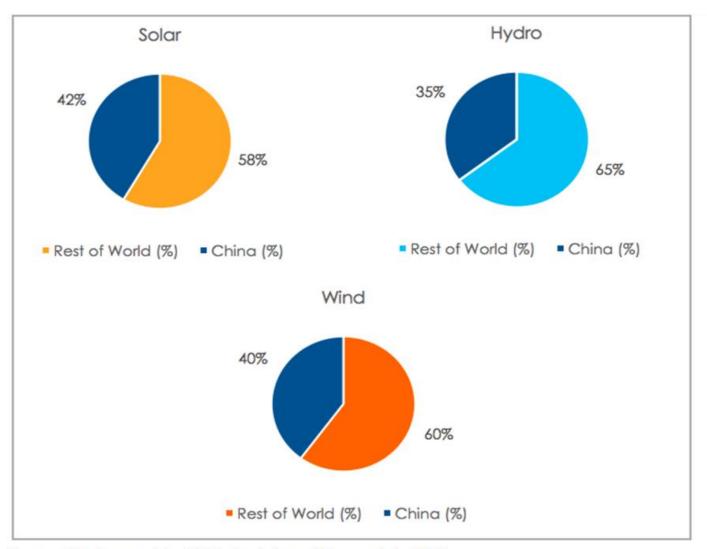
Follow the Money

The type of energy China invests in over the next few decades is critical



Note: Projections as per the IEA's central "New Policies Scenario". Figures are 2016 dollars. Data: International Energy Agency; graphic by Bloomberg Gafly. Source: https://www.bloomberg.com/news/articles/2017-11-14/china-energy-gorilla-will-eat-less-do-more

China's Share of Renewable Energy Capacity Growth 2017-2022



Source: IEA Renewables 2017: Analysis and Forecasts to 2022

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China as #1?

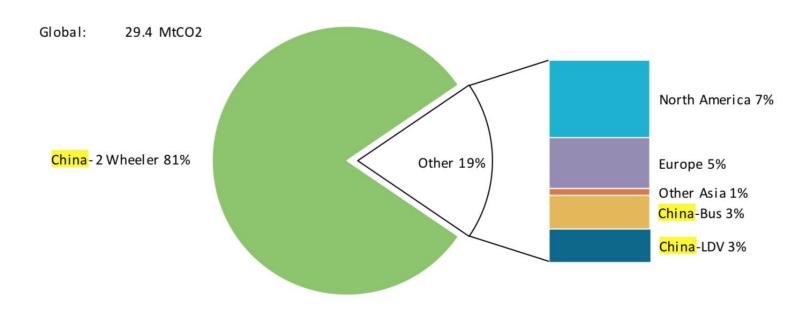




- © Globally, 385,000 fully electric buses \rightarrow 99% in China
- In 2016, 507,000 EVs and PHEVs were sold in China, a 53% increase YoY. (222,200 EVs and PHEVs were sold in Europe, a 14% increase; and 157,130 units were sold in the United States, a 36% increase from the prior year.)
- In 2017, global new electric car sales = +1 million units. >50% were sold in China. In 2017, China = 40% of the global electric car stock.

CO2 Emissions Avoided due to EVs, 2016



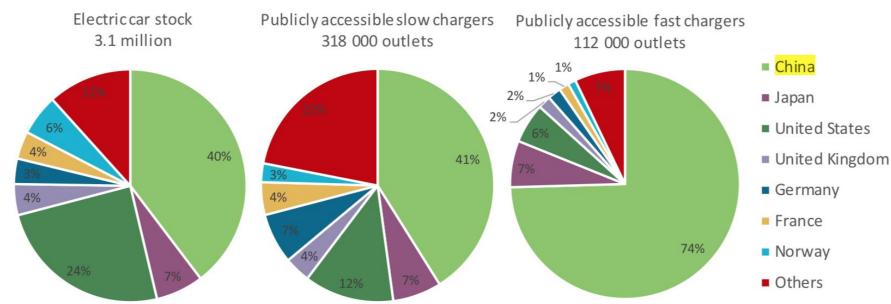


Notes: LDV refers to light-duty vehicle. Unless stated otherwise, emissions savings refer to the entire EV fleet. Mileage and fuel economy assumptions here are the same as in Figure 4.1. CO₂ intensities are elaborated from World Energy Outlook 2017 (IEA, 2017b).

Source: IEA analysis based on country submissions; IEA (2017b).

Electric Car Stock and Public Chargers, 2017





Sources: IEA analysis based on EVI country submissions, complemented by EAFO (2018b).

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Green at Home, Black Abroad?



BRI Goals:



- Absorbing industrial overcapacity through the increased export of manufactured and industrial goods and services to less-developed but trade-relevant countries
- Transferring labor-intensive industries to other countries as part of the process of rebalancing the economy
- Creating critical trade and security infrastructure in key ports and choke points
- Bolstering Chinese foreign policy goals where appropriate
- Further develop 18 provinces in China by connecting them to Central and South Asian markets.
- Internationalizing use of the RMB
- Strengthening the use of Chinese engineering standards

Green at Home, Black Abroad?



- Paradox: major focus of the BRI is developing infrastructure for fossil fuel resources.
- China is the world's largest exporter of coal-fired power plant finance and technology. 130+ new coal-fired power projects in the Belt and Road markets. Building of coal-to-chemical plants abroad.
- 2000-2016:
 - 2/3 of power sector lending = coal projects.
 - China led the construction of 240 coal-fired power projects in 25 of the 65 Belt and Road countries, with a total installed capacity of 251 GW.
- Pakistan: China is financing and building large solar farm (100MW), and pursuing a \$1.2 billion investment for coal mining in the Thar Desert and the construction of 21 coal-fired power plants. Water contamination in Ghana, suspended Myitsone Chinese dam project on Myanmar's Irrawaddy River. New oil and gas pipelines cross Myanmar and coal-fired power plants are being built across Southeast Asia.

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- ... but Political Opacity + Hole of Party in Market



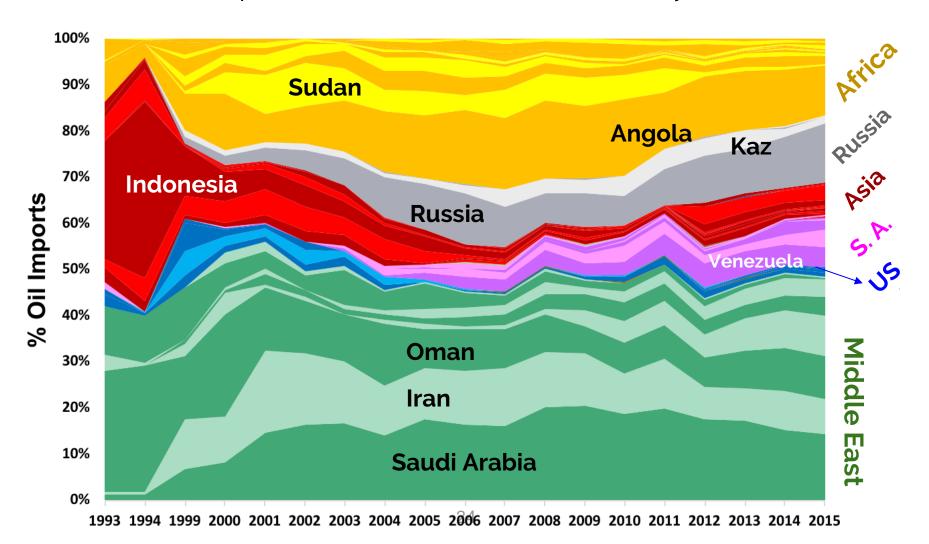
→ #1 Energy Market & #2 Economy

Focus on Supply Side Security (2017)

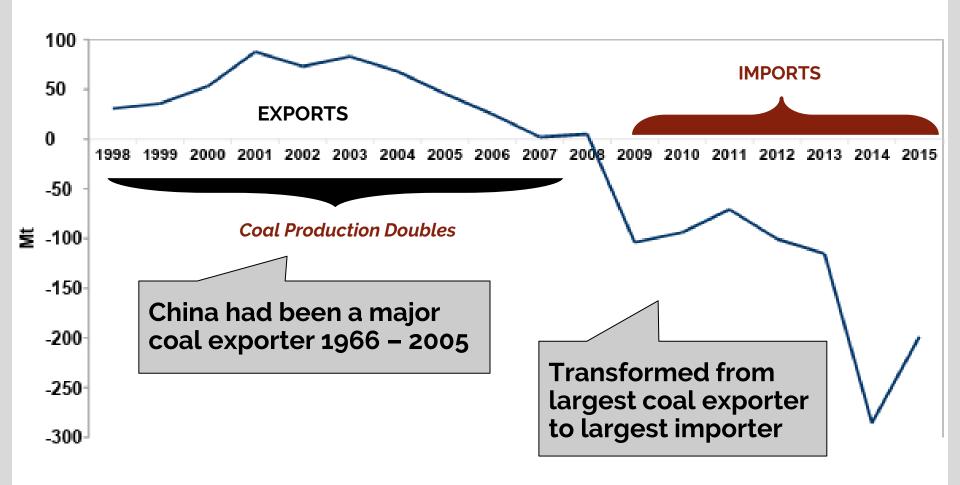
	U.S.	China
Coal Proved Reserves (% of World)	24.2%	13.4%
Coal R/P	357 Years	39 Years
Oil Proved Reserves (% of World)	2.9%	1.5%
Oil R/P	10.5 Years	18.3 Years
Gas Proved Reserves (% of World)	4.5%	2.8%
Gas R/P	11.9 Years	36.7 Years

Diversification of Crude Imports

- Asian Suppliers became African/Russian Suppliers
- Middle East Exposure Stable Viewed as security success



Energy Trade Policy Shifts Can Pivot - Coal Case



- **★ 2009 Thermal Coal Imports = 10% of Global Trade**
- **★ 2009 Met Coal Imports = 14% of Global Trade**

...Gas Case



"Only five months ago the Chinese government took a decision to limit the use of coal and move to LNG. As a result of that, Chinese LNG import increased more than 50% and LNG prices doubled from \$6 to \$12 dollars in the Asia Pacific region."

-- Fatih Birol, Exec Director of IEA

Energy Industrial Policy Can Also Change Rapidly

→ ...and *Against* Major Interest Groups

Coal/Power Industry

August 2017

- Shenhua Group merged into China Guodian to create world's largest power generator by installed capacity -225 GW - China Energy Investment Corp (CEIC).
- World's Largest Wind Developer
- > 326,000 employees (4x US coal industry)
- Shenhua was 90% coal power, Guodian is ~24% renewables
- More to come? Huaneng discussing with SPIC

Partial Logic:

Shifting Incentives of Shenhua (Coal Major)

Energy Industrial Policy Can Also Change Rapidly

→ ...and *Against* Major Interest Groups

Solar Industry

June 1, 2018 - NDRC, MoF, NEA:

- > New Project Allocation Quota halted
- > Tariffs lowered by 0.05 RMB/kWh (6.7 9% depending on the region)

Partial Logic:

- Subsidy Costs Mounting
- > Curtailment Rates
- > Potentially Countering US Trade Tariff Effects
- → Current Discussions Related to Wind....

Future Implications - Economic



1. Will China become a Market Maker while Strengthening Role of Party?

- New Benchmarks
 - > New investment index products and benchmarks: S&P New China Sectors Index highlights Chinese companies in emerging sectors such as clean energy and healthcare
 - > RMB-denominated oil futures trading on Shanghai International Energy Exchange
 - > Whither the Brent crude in London or West Texas Intermediate in NYC?
- Role of International Capital
 - > Will foreigners buy in? They really haven't yet in China's stock and bond markets, which are large and have longer history
 - > Risk: Occasional market interventions + capital controls. Shock devaluation in 2015, etc.

Future Implications - Political





2. Will Energy be one of the few bright spots in US-China Relations?

- Trade
 - > US LNG Exports NOT included in tariff list
 - > US shale gas and shale oil exports improve US trade deficits
 - > US leading areas of complementary technology: Soil Remediation, Mercury Removal, Industrial Wastewater Treatment
- Investment:
 - > US VC strong upstream in energy technologies, yet US energy demand stagnating

Climate:

> While US acts at state-level, China provided opportunity at central govt level to contribute to the global commons