

Pareto Improving Fiscal and Monetary Policies: Samuelson in the New Keynesian Model

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Heterogeneity in Macro

- ▶ Fiscal and monetary policy for redistribution
- ▶ What is the appropriate mix of policies?
 - ▶ Monetary policy can redistribute through inflation or output gap
 - ▶ Evaluate winners and losers through a welfare function
- ▶ A better alternative: (Robust) Pareto Improvements
- ▶ In Aiyagari-Bewely-Hugget models, low hanging fruits (Aguiar-Amador-Arellano 2023)
 - ▶ Scope for Pareto Improvements via bond issuances
 - ▶ Key insight of Samuelson (1958) when interest rates are low
 - ▶ Depends on elasticity on aggregate savings to real rates
- ▶ Study this question in a non-Ricardian New Keynesian model

What We Do

- ▶ Build a tractable OLG New Keynesian model
- ▶ Elasticity of savings to interest rates endogenous to monetary policy
- ▶ Analyze the positive and normative consequences of government bond issuances
- ▶ Characterize global dynamics without approximations
 - ▶ Key tool: Phase diagram
- ▶ Analyze interactions of public debt and monetary outcomes
 - ▶ Abstract from seigniorage revenue (contrast from Sargent and Wallace)
 - ▶ Focus on real debt (distinct from FTPL channel)
- ▶ Framework to discuss recent papers

Some Insights

- ▶ Bond issuances can lead to desirable increases in real interest rates if $r < g + n$
- ▶ Monetary policy should respond to bond issuances directly and increase nominal rates
- ▶ Pareto improvement possible with a monetary policy that responds to debt
- ▶ If follow a standard Taylor Rule:
 - ▶ Bond issuances can lead to increases in inflation and fluctuations in consumption
- ▶ Bonus
 - ▶ Transparent resolution of forward guidance “puzzle”
 - ▶ Escaping ZLB via bond issuances

Literature

- ▶ Pareto improvements with heterogeneous agents
Samuelson 1958, Balasko-Shell 1980 (OLG), Aguiar-Amador-Arellano 2023 (Aiyagari)
- ▶ OLG and New Keynesian
Piergallini 2006, Nistico 2016 (optimal monetary policy), Gali 2021, Piergallini 2023 (liquidity trap), DelNegro-Giannoni-Patterson 2023 (forward guidance), Angeletos-Lian-Wolf 2023 (self financing deficits)
- ▶ Wealth in the utility and ELB
Mian-Straub-Sufi 2022, Michau 2023
- ▶ HANK with fiscal policy
Kaplan-Moll-Violante 2018, Auclert-Rognlie-Straub 2018 (fiscal responses key for multipliers), McKay-Nakamura-Steinsson 2016 (forward guidance)

Environment

- ▶ Perpetual youth model embedded into New Keynesian paradigm
- ▶ Three parties

Worker – savers in bonds

Entrepreneurs – price setters

Government – fiscal: government debt, taxes and monetary: interest rate rule

- ▶ Perfect foresight and continuous time

Workers

- ▶ Perpetual youth: Die at rate λ , a new cohort $(\lambda + n)e^{nt}$ is born at time t
- ▶ Preferences of cohort s at time t over consumption and labor:

$$\int_t^{\infty} e^{-(\rho+\lambda)(\tau-t)} u(c(s, \tau), n(s, \tau)) d\tau$$

- ▶ Felicity: $u(c, n) = \ln c + \psi \ln(1 - n)$
- ▶ Budget constraint:

$$\dot{a}(s, t) = (r(t) + \lambda)a(s, t) + w(t)z(s, t)n(s, t) - T(s, t) - c(s, t)$$

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- ▶ Real bonds and annuity markets
- ▶ Perfectly insure survival risk in spot annuities that pay $r + \lambda$

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- ▶ Receive real wage $w(t)$ per efficiency unit
- ▶ Productivity $z(s, t)$ depends on technological progress g and declines with age α :

$$z(s, t) = z_0 e^{gt} e^{-\alpha(t-s)}$$

Workers

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- ▶ Pay cohort dependent (non-distortionary) tax $T(s, t) = T(t)z(s, t)$

Workers' Problem

- Optimality conditions for workers problem

$$\text{Euler condition: } \frac{\dot{c}(s, t)}{c(s, t)} = r(t) - \rho$$

$$\text{Labor condition: } \psi c(s, t) = w(t)z(s, t)(1 - n(s, t))$$

- c grows at same rate for all cohorts
- Static condition is linear in c and n (can substitute out n in terms of c)

Aggregate Euler Equation

- ▶ Define: $C(t) \equiv \int_{-\infty}^t \phi(s, t)c(s, t)ds$, $\phi(s, t)$ measure of workers
- ▶ All surviving cohorts: $\dot{c} = (r - \rho)c$
- ▶ Consumption from dying versus newborn cohorts $-\lambda C + (\lambda + n)c(t, t)e^{nt}$

$$\dot{C}(t) = (r(t) - \rho)C(t) - \lambda C(t) + (\lambda + n)c(t, t)e^{nt}$$

- ▶ Differences between newborn and old
 - ▶ Newborn zero assets, but more productivity and numerous

$$\dot{C}(t) = (r(t) - \rho + \alpha + n)C(t) - \frac{(\rho + \lambda)(\alpha + \lambda + n)}{1 + \psi}A(t)$$

- ▶ High A_t lowers growth because lower consumption of newborn relative to dying
- ▶ Labor supply already embedded
- ▶ Distribution of wealth is irrelevant for aggregate dynamics

Peeking Ahead

$$\frac{\dot{C}(t)}{C(t)} = r(t) - \rho + \alpha + n - \mu \frac{A(t)}{C(t)}$$

- ▶ Change in aggregate wealth shifts the Euler Equation
- ▶ “Natural” real interest rate increases with government debt
 - ▶ Unique to non-Ricardian models
- ▶ Worker sector aggregates but CE can be Pareto Inefficient even with zero markup and flex prices (Samuelson, Balasko-Shell)

Entrepreneurs

- ▶ There is a measure one continuum of entrepreneurs
- ▶ Live forever and discount at rate $\hat{\rho}$ (unimportant)
- ▶ Do not save in government bonds (more important)
- ▶ Do not pay lump-sum tax (also important)
- ▶ Consume profits
- ▶ Assume entrepreneurs face effective yield of $\hat{\rho}$ (linear utility)

Entrepreneurs

- ▶ Each produce an intermediate variety $j \in [0, 1]$
- ▶ Standard NK production sector: $y_j = \ell_j$
- ▶ Final good Y CES aggregate over y_j with elasticity η

$$Y(t) = \left(\int_0^1 y_j(t)^{\frac{\eta-1}{\eta}} dj \right)^{\frac{\eta}{\eta-1}}$$

$$P(t) = \left(\int_0^1 p_j(t)^{1-\eta} dj \right)^{\frac{1}{1-\eta}}$$

- ▶ Real profits before adjustment costs:

$$\Pi(p, t) = \left(\frac{p}{P(t)} - w(t) \right) \left(\frac{p}{P(t)} \right)^{-\eta} Y(t)$$

Entrepreneurs' Pricing Condition

- ▶ Compete monopolistically, choose prices subject to Rotemberg costs of adjusting prices
- ▶ For $x = \dot{p}_j/p_j$ costs are $f(x)Y$ where $f(x) = \frac{\varphi}{2}x^2$
- ▶ NK Phillips Curve (standard derivation):

$$\dot{\pi}(t) = [\hat{\rho} - g_Y(t)] \pi(t) + \hat{\kappa} [w^* - w(t)]$$

- ▶ $w^* = \frac{\eta-1}{\eta}$ is optimal inverse markup, and $\hat{\kappa} = \frac{\eta}{\varphi}$
- ▶ Entrepreneurs' consumption/profits $C^e(t) = (1 - w(t) - f(\pi(t)))N(t)$
- ▶ Allow for nonlinearities

Fiscal Policy

- ▶ Real government bonds
- ▶ No expenditures other than transfers
- ▶ Flow budget constraint:

$$\dot{B}(t) = r(t)B(t) - T(t)$$

- ▶ Allow to make “lumpy” sale of B and lump-sum rebate to workers
- ▶ Akin to helicopter drop

Monetary Policy

- ▶ Interest rate rule
- ▶ Nominal interest rate responds to inflation and debt

$$i(t) = \bar{i} + \theta_{\pi} \pi(t) + \theta_b (B(t)/Z(t))$$

- ▶ $\theta_{\pi} > 1$, inflation target is zero
- ▶ $\bar{i}$ is baseline equilibrium real rate
- ▶ $\theta_b = 0$ is the standard Taylor rule

Equilibrium

- ▶ Workers' optimize given paths of r , w , and T
- ▶ Entrepreneurs' optimize given w , P , and Y
- ▶ Government budget constraint and monetary rule
- ▶ Market clearing:

$$A(t) = B(t)$$
$$C(t) + C^e(t) = (1 - f(\pi))Y$$

Equilibrium: Output

- ▶ Because of preferences and segmentation of bonds markets and taxation

$$N(t) = \int_{-\infty}^t \phi(s, t) z(s, t) n(s, t) ds = \frac{Z(t)}{1 + \psi}$$

- ▶ Aggregate productivity $Z(t) \int_{-\infty}^t \phi(s, t) z(s, t) ds = e^{(g+n)t}$
- ▶ Workers labor is constant and output growth exogenous

$$Y(t) = N(t)$$

- ▶ Monetary and fiscal policy affect division but not size

$$Y(t) = w(t)N(t) + \text{Profits} + \text{Adjustment Costs}$$

Equilibrium Dynamics

- ▶ Normalize variables by aggregate productivity $c(t) = C(t)/Z(t)$ and $b(t) = B(t)/Z(t)$

$$\dot{c}(t) = (r(t) - \rho - g + \alpha)c(t) - \mu b(t)$$

$$\dot{\pi}(t) = \hat{\rho}\pi(t) + \kappa[c^* - c(t)]$$

$$\dot{b}(t) = (r(t) - g - n)b(t) - T(t)$$

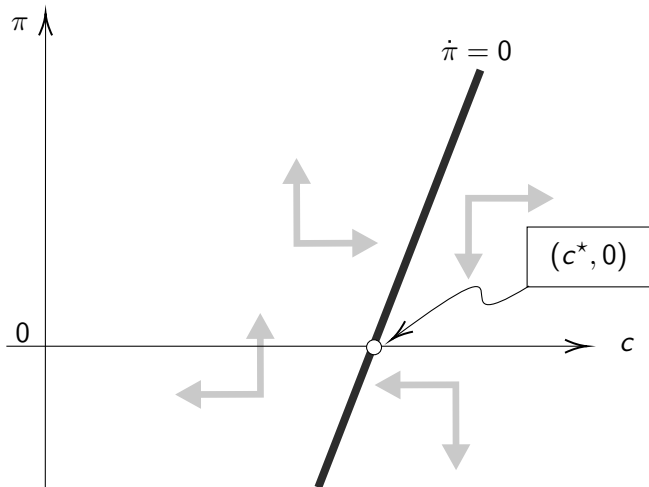
$$\hat{\rho} = \tilde{\rho} - (g + n), \kappa = (1 + \psi)\tilde{\kappa}; c^* = w^*/(1 + \psi)$$

- ▶ Goal: Characterize equilibrium in simple phase diagram
- ▶ Constant b and do comparative statics
- ▶ Reduce to system of two ODEs in π and c
 - ▶ NK Phillips Curve
 - ▶ Aggregate Euler Equation + monetary policy

Phase Diagram

$$\dot{\pi}(t) = \hat{\rho}\pi(t) + \kappa[c^* - c(t)]$$

- ▶ The “ $\dot{\pi} = 0$ ” locus:
 $\pi = \frac{\kappa}{\hat{\rho}}(c - c^*)$
- ▶ Steady state π increasing in c
- ▶ For a given c , as $\pi \uparrow \rightarrow \dot{\pi} > 0$



Dynamics for c

- Aggregate Euler Equation:

$$\frac{\dot{c}(t)}{c(t)} = r(t) - \rho - g + \alpha - \mu \frac{b(t)}{c(t)}$$

- Stationary real rate

$$r = \rho + g - \alpha + \mu \frac{b}{c}$$

- Monotonic positive relationship between r and b/c
- To map $r(t)$ to $(\pi(t), c(t))$ use MP rule and Fisher Equation

$$i(t) = \bar{i} + \theta_{\pi}\pi(t) + \theta_b b(t)$$

$$r(t) = \bar{i} + (\theta_{\pi} - 1)\pi(t) + \theta_b b(t)$$

Dynamics for c

- Combine Euler Equation and monetary rule

$$\frac{\dot{c}(t)}{c(t)} = \bar{l} + (\theta_\pi - 1)\pi(t) + \theta_b b(t) - \rho - g + \alpha - \mu \frac{b(t)}{c(t)}$$

- The “ $\dot{c} = 0$ ” locus is:

$$\pi = \frac{\rho + g - \alpha - \bar{l}}{\theta_\pi - 1} + \frac{\mu b/c - \theta_b b}{\theta_\pi - 1}$$

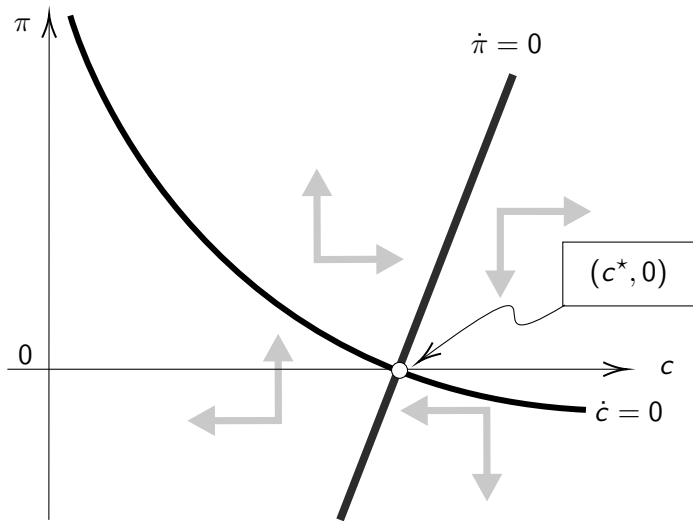
- Negative relationship between c and π
- As $c \uparrow \rightarrow \dot{c} > 0$

Phase Diagram for (constant b^o)

$$\dot{\pi}(t) = \hat{p}\pi(t) + \kappa [c^* - c(t)]$$

$$\frac{\dot{c}(t)}{c(t)} = \bar{l} + (\theta_\pi - 1)\pi(t) + \theta_b b^o - \mu \frac{b^o}{c(t)}$$

- Fiscal policy B matters for (π, c)
- Alive households hold B , and will be paid by taxes on generations not yet alive
- Key for breaking Ricardian Equivalence



Anticipated Fiscal Expansion

- ▶ Announcement of a future tax cut to be enacted at $t' > t$
 - ▶ At time t' , b increases from b^o to b'
 - ▶ Proceeds are lump-sum rebated
 - ▶ After t' , b constant at b'

Anticipated Fiscal Expansion

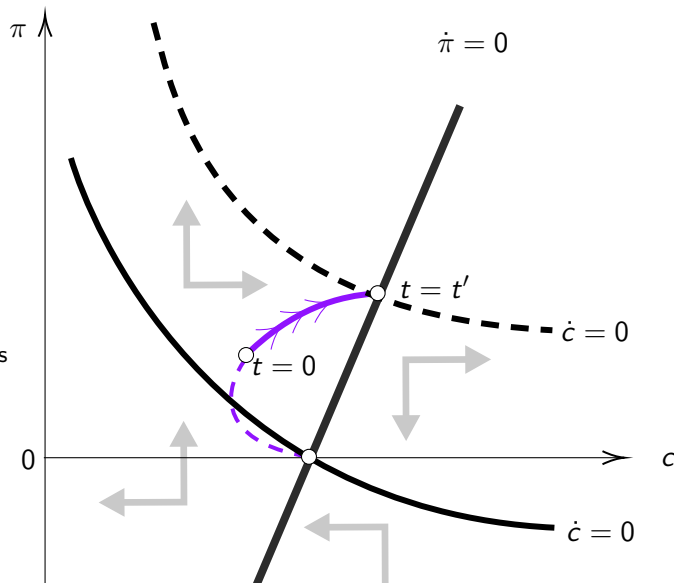
Standard Taylor Rule $\theta_b = 0$

$$\dot{\pi}(t) = \hat{\rho}\pi(t) + \kappa[c^* - c(t)]$$

$$\frac{\dot{c}(t)}{c(t)} = \bar{l} + (\theta_\pi - 1)\pi(t) - \mu \frac{b'}{c(t)}$$

- ▶ Long run: π , c , and r higher
- ▶ Initial impact:
 - ▶ Increase in π and $\dot{\pi}$ (unless we have cycles)
 - ▶ Real rate moves with π :

$$r = \bar{l} + (\theta_\pi - 1)\pi$$



Anticipated Fiscal Expansion

- ▶ Following standard Taylor rule prescription may be counter-productive
- ▶ Fiscal announcements lead to inflation which leads to MP reaction
- ▶ MP appears to be cleaning up the fiscal mess by immediately $i \uparrow$
 - ▶ Actually inducing unnecessary fluctuations
- ▶ But following standard Taylor rule could be beneficial for some agents
 - ▶ Increases real wages (increase c)
 - ▶ Prevents sharper increase taxes due to higher real rates

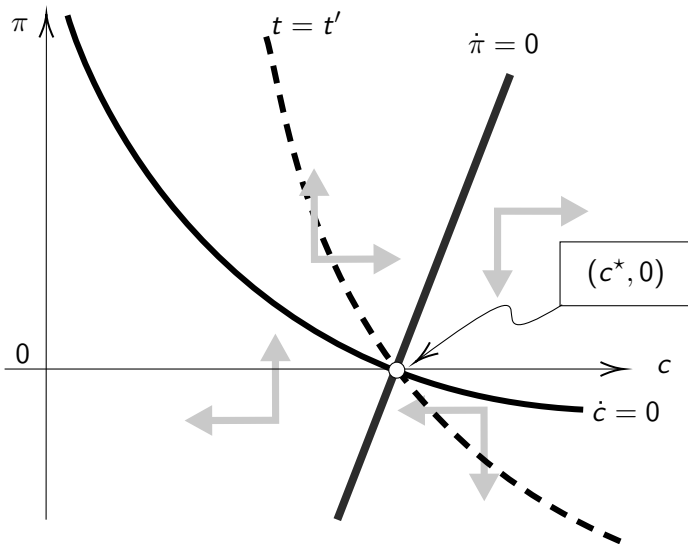
Anticipated Fiscal Expansion

Interest rule with $\theta_b = \theta_b^* = \mu/c^*$

$$\dot{\pi}(t) = \hat{\rho}\pi(t) + \kappa [c^* - c(t)]$$

$$\frac{\dot{c}(t)}{c(t)} = \bar{r} + (\theta_\pi - 1)\pi(t) + \theta_b b' - \mu \frac{b'}{c(t)}$$

- ▶ Monetary policy expected to react to expansion t'
- ▶ For $t \in [0, t')$ nothing changes
 - ▶ Individuals anticipate an increase in wealth and r at t'
 - ▶ No anticipation effects in eqm: anticipated windfall is saved due to higher future r



Inefficiency

$$\frac{\dot{c}(t)}{c(t)} = r(t) - \rho - g + \alpha - \mu \frac{b(t)}{c(t)}$$

stationary real rate:

$$r = \rho + g - \alpha + \mu \frac{b}{c}$$

- ▶ CE may be Pareto inefficient (Samuelson 58)
- ▶ Guide is whether $r < g + n$
 - ▶ If $r < g + n$, individuals are saving at a rate that is lower than technologically feasible
 - ▶ Note, it's not the total output that is inefficient, just the allocation across cohorts
- ▶ Issuance of government bonds can be Pareto improving in a real model $T < 0$

Robust Pareto Improvements

- ▶ Simple policies that expand budget sets
 - ▶ Debt, transfers, monetary policy rule
 - ▶ Sufficient for Pareto improvement

- ▶ In our environment

- ▶ Workers:

$$(r + \lambda)a + wz(s, t)n - z(s, t)T$$

- ▶ Entrepreneurs:

$$\Pi - f(\pi) = (1 - w - f(\pi))Y = Q$$

- ▶ Let original eq $(r^o, T^o, w^o, Q^o) \rightarrow$ new eq (r', T', w', Q')

- ▶ RPI if

$$r' \geq r^o, \quad T' \leq T^o, \quad w' \geq w, \quad Q' \geq Q$$

RPI with strict inflation targeting

- ▶ Suppose monetary policy delivers $\pi' = 0$, which implies $w' = w^*$, $c = c^*$, $Q' = Q$
- ▶ Suppose start from BGP, $b(0) = b^o$
- ▶ Government issues new debt $b' - b^o$ and transfers proceeds to workers
- ▶ No further changes $\rightarrow$ jump to new BGP, with r' , T' : RPI if $r' \geq r^o$, $T' \leq T^o$
- ▶ For interest rates to increase, $r' > r^o$, need $b' > b^o$

$$\underbrace{\dot{c}(t)}_{=0} = \underbrace{(r(t) - \rho - g + \alpha)}_{r'} \underbrace{c(t)}_{c^*} - \underbrace{\mu}_{b'} \underbrace{b(t)}_{b'}$$

- ▶ For taxes to decrease, $T' \leq T^o$, need govt expenses to fall,

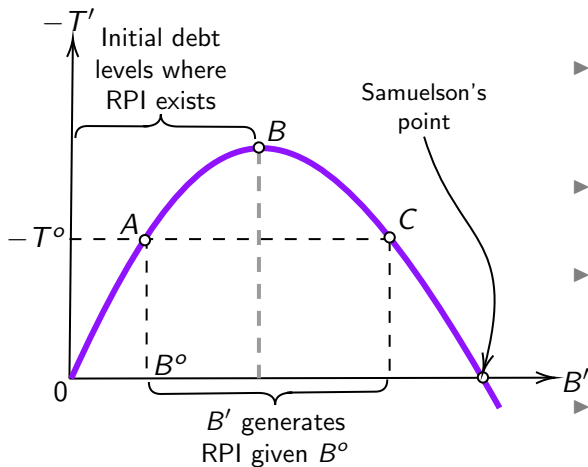
$$T' = (r' - g - n)b' \leq (r^o - g - n)b^o = T^o$$

- ▶ Need that $\partial T / \partial b < 0$

$$-\frac{r - (g + n)}{b} \frac{\partial b}{\partial r} > 1$$

- ▶ Elasticity of aggregate savings $b^*(r)$ must be high enough

RPI with strict inflation targeting



- Samuelson's point not RPI

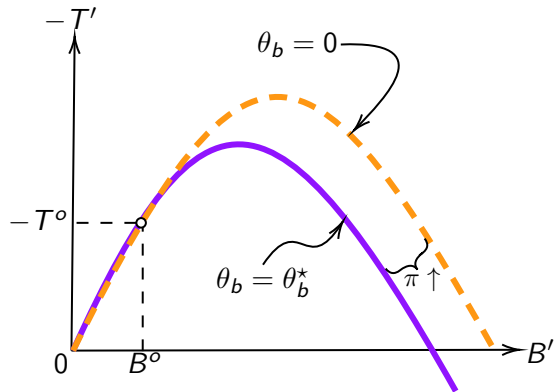
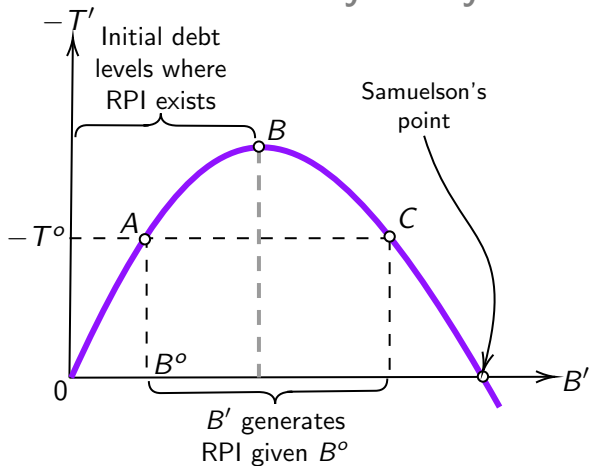
Suppose HH heavily relies on T , doesn't gain

- Advantage of debt over tax-redistribution is Samuelson's "social contrivance"
- Aggregate savings function with strict inflation targeting

$$b^*(r') = (r' - \rho - g + \alpha) \frac{c^*}{\mu}$$

- In general it aggregate elasticity depends on the monetary policy rule

RPIs and Monetary Policy



- Monetary policy can increase the elasticity of savings, at the cost of inflation (not RPI)
- The monetary control of the real rate does not create additional space for RPIs

Implementing an RPI

- ▶ Fiscal authority issues b'
- ▶ Monetary authority keeps $\pi' = 0$
 - ▶ Can be implemented with rule that responds to debt $\theta_b = \theta_b^*$

Existence of an RPI

Given an initial stationary equilibrium with $\pi^o = 0$, there exists a debt issuance at $t = 0$ that generates an RPI if and only if $r^o - g - n < (\rho - \alpha - n)/2 < 0$ and monetary policy follows a debt-sensitive interest rate rule with $\theta_b = \theta_b^*$

Other Applications

- ▶ Phase diagram helpful to address other questions in monetary economics
 - ▶ Escaping the ELB
 - ▶ Forward Guidance Puzzle

Forward Guidance Puzzle

- ▶ Announcements to reduce rates in the future have effects that increase with the announcement horizon

Del Negro, Giannoni, Patterson (2023)

- ▶ Revisit with our framework
- ▶ Consider the following announcement:
 - ▶ The real interest rate will decline between $[t_0, t_1]$
 - ▶ Then return to the long-run level after t_1
 - ▶ How does the announcement effect depend on horizon t_0 ?
- ▶ To implement this:

$$i(t) = \begin{cases} r^o + \pi(t) & \text{for } t \notin [t_0, t_1) \\ r^o - \Delta + \pi(t) & \text{for } t \in [t_0, t_1). \end{cases}$$

- ▶ Note: $\theta_\pi = 1, \theta_b = 0$ in this case

Forward Guidance Puzzle

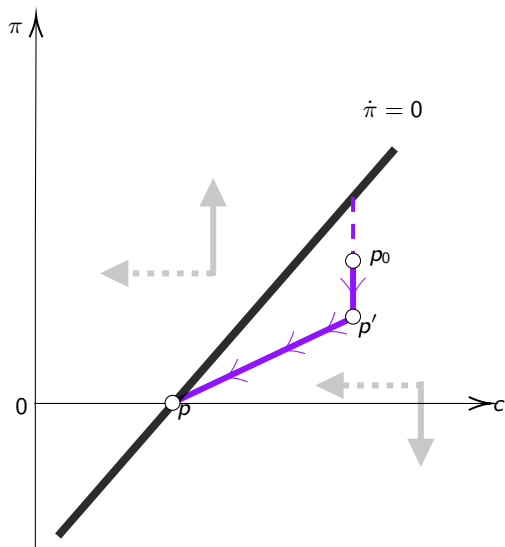
- Representative agent model (maps into $b = 0$)

$$\dot{c} = (r(t) - \rho - g + \alpha)c(t)$$

For $t \in [t_0, t_1)$, $\dot{c} < 0$

For $t \notin [t_0, t_1)$, $\dot{c} = 0$

- Solve backward:
 - At t_1 back at steady state (point p)
 - At t_0 on path with $r(t) = r_0 - \Delta$ (point p')
 - At $t = 0$ on path to reach p' at t_0 (point p_0)
- As $t_0 \rightarrow \infty$, effect on π is stronger



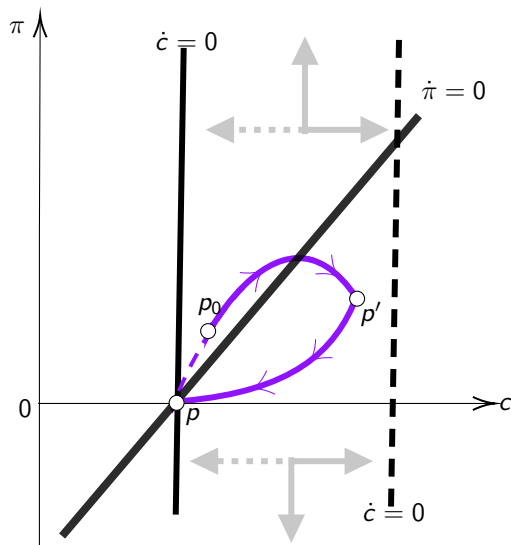
Forward Guidance Puzzle

- ▶ With $b^o > 0$ the $\dot{c} = 0$ line is:

$$\dot{c} = (r(t) - \rho - g + \alpha)c(t) - \mu b^o$$

$$c = \frac{\mu b^o}{r - \rho - g + \alpha}.$$

- ▶ Vertical and shifts with r_0
- ▶ No puzzle: t_0 increase brings smaller initial adjustment
- ▶ Difference: a unique b/c given stationary r



Escaping ZLB

- ▶ There are paths that take the economy to ZLB (Benhabib-SchmittGrohe-Urbe 2001)
- ▶ It could be that $\pi = 0$ outcome is unfeasible
- ▶ We can use diagram to analyze these cases away from Ricardian Equivalence
- ▶ Find role for fiscal policy:

Debt raises the natural rate

May be sufficient to take economy away from ZLB

Conclusion

- ▶ Analytical framework to understand impact of government borrowing on economy
- ▶ And interactions with monetary policy
- ▶ Robust pareto improvements possible when interest rates are low and high elasticity of savings
 - ▶ Require expansion of government debt and monetary adjustment
- ▶ Lessons applicable to other non-Ricardian frameworks