

Opacity: Insurance and Fragility

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 - ▶ Widespread calls for **transparency** in the banking system
(e.g. Dodd-Frank Act, Regulation AB II)

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 - ▶ This opacity enables banks to issue *information insensitive* liabilities:
 - ★ when the backing asset is difficult to assess,
 - ★ the value of bank liabilities do not vary over some period of time
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- Debates on **transparency** vs. **opacity**

This paper

- **Q. Should the banking system be transparent or opaque?**
 - ▶ many dimensions to consider
- This paper addresses the question
 - ▶ from the view of **financial stability**
 - ▶ *opacity* ⇒ **how long asset qualities are unknown**
 - ▶ prime example: Asset Backed Commercial Paper conduits
- **Show:** uncertainty created by opacity:
 - ▶ provides **insurance** against risky assets (Hirshleifer, 1971 AER)
 - ▶ raises **incentive to run on the bank**
- **Describe:** when the degree of opacity should be regulated

What drives a run?

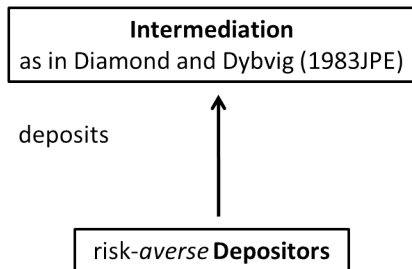
- There are some works on this topic
 - ▶ focus: more information may trigger a bank run
 - ▶ show: transparency **worsens** financial stability
(Bouvard et al. (2015 JF), Faria-e Castro et al. (2017 ReStud)...etc)
- **My contribution:**
 - ▶ focus: opacity **itself** makes depositors more likely to panic
 - ▶ show: **opacity** **worsens** financial stability
 - ▶ study trade-off between enhanced **risk-sharing** and higher **fragility**
 - ▶ explain when opacity should be **regulated**

▶ Literature Review

The mechanism

Depositors deposit their endowment

Intermediaries make investment
- risky and long-term projects



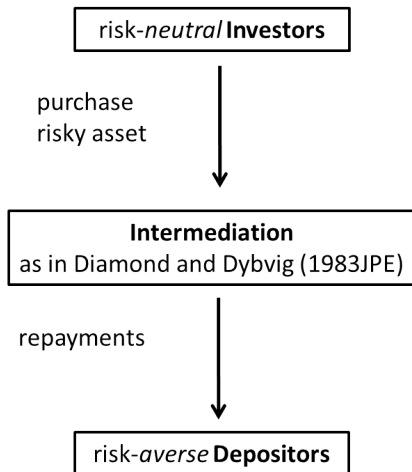
The mechanism

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Depositors may withdraw
before projects mature

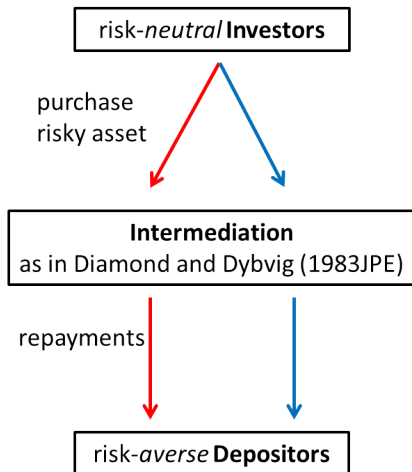
Projects can be sold before maturity
- to investors
- by being securitized
(e.g. Asset Backed Securities)



The mechanism

Once asset qualities are known...

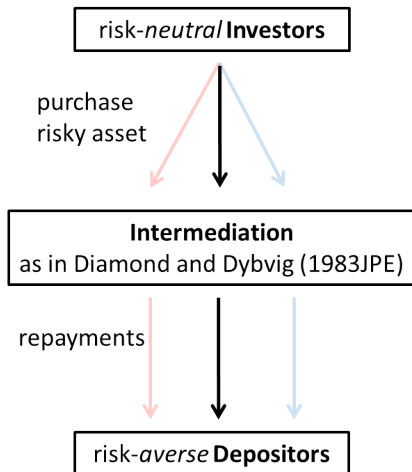
- *Price will depend on realized qualities*
- *Depositors face risk*



The mechanism

While asset qualities are unknown...

- *Price depends on expected qualities*
- *Investors face risk*



The mechanism

While asset qualities are unknown...

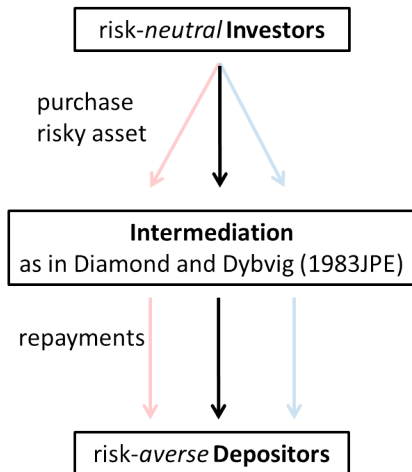
- Price depends on expected qualities
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Opacity transfers risk:

- *Insurance for depositors*

... but only in the short-term:

- *Influences withdrawal decisions*



Overview

- 1 **Model: the Environment**
- 2 Equilibria
- 3 Optimal opacity
- 4 Unobservable choice of opacity

Depositors

My model is based on Diamond and Dybvig (1983 JPE)

- $t = \{0, 1, 2\}$
- Continuum of mass 1 **depositors**
 - ▶ endowed 1 unit of goods in $t = 0$ and consume in $t = 1, 2$
 - ▶ liquidity shock: π depositors need to consume in $t = 1$ (*impatience*)

Technology and Market

Augmented to have Allen and Gale (1998 JF) technology and market

- A risky *project*

- ▶ 1 invested in $t = 0$ yields $\begin{Bmatrix} R_b \\ R_g \end{Bmatrix}$ with prob $\begin{Bmatrix} n_g \\ n_b \end{Bmatrix}$ in $t = 2$
- ▶ indexed by $j \in \{b, g\}$, where $n_g + n_b = 1$
- ▶ realized in period 1

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- A *competitive asset market*

- ▶ A large number of risk-neutral **investors**
 - ★ large endowment in period 1
 - ★ discount consumption in period 2 by $\rho < 1$
- ▶ given expected return $\mathbb{E}R$, investors drive asset price to $p = \rho \mathbb{E}R$

Intermediation

- **Bank:** collects deposits in $t = 0$
 - ▶ allows depositors to choose when to withdraw
 - ▶ $t = 1$: payments made sequentially on first-come-first-serve basis
 - ▶ the order of withdrawals is random and unknown
 - ▶ $t = 2$: remaining payments made by dividing matured projects evenly
 - ▶ operated to maximize expected utility of depositors

▶ Sequential service

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▶ Sequential service

- *Opacity* of asset $\theta \in [0, \pi]$
 - ▶ asset return revealed after θ withdrawals have been made
 - ★ before θ ; nobody knows R_j
 - ★ after θ ; everybody know R_j
 - ▶ = 'time required to investigate R_j '

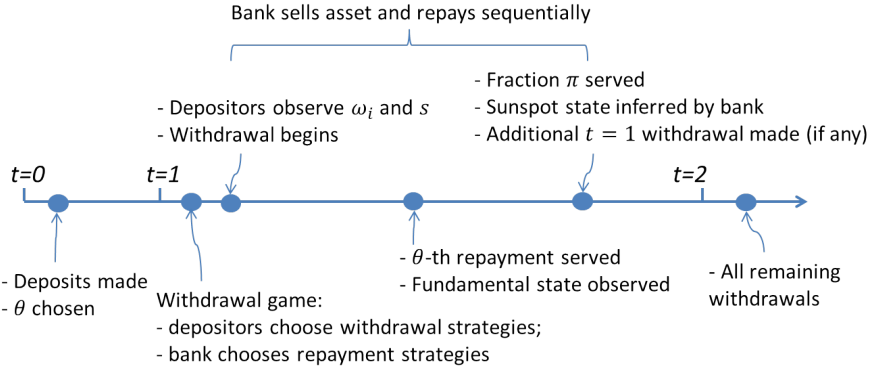
Runs and Sunspot

- *Runs* occur when patient depositors withdraw in $t = 1$
- Withdrawals may be conditioned on *sunspot* $s \in S = [0, 1]$
 - ▶ allows for the possibility that a bank run may occur in equilibrium (Cooper and Ross, 1998 JME, Peck and Shell, 2003 JPE)
 - ▶ bank does not observe $s \Rightarrow$ is **initially** uncertain if a run is underway in period 1

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 - ▶ bank does not observe $s \Rightarrow$ is **initially** uncertain if a run is underway in period 1
- At π withdrawals, the bank reacts
 - ▶ at this point, the run stops (Ennis and Keister, 2009 AER).
 - ★ bank's reaction restores confidence in the bank
 - ▶ *No commitment*:
 - ★ Diamond-Dybvig: commitment prevents a self-fulfilling run
 - ★ Here: prohibited to use this time-inconsistent policy
 - ★ bank allocates remaining consumption efficiently

Timeline



Withdrawal game

- Given θ , the bank and depositors play a simultaneous-move game:
 - ▶ depositor i maximizes her expected utility
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$$\hat{y}_i(\omega_i, s; q) = \begin{cases} \omega_i \\ 0 \end{cases} \text{ if } s \begin{cases} \geq \\ < \end{cases} q \text{ for some } q \in [0, 1], \forall i.$$

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- ▶ introducing the likelihood of runs (Peck and Shell, 2003 JPE)
 - ▶ Intuition: a bank run occurs with probability q
- Repayment** depends on \hat{y}_i and her position in the line
 - ▶ before θ , funded by selling assets at a **pooling price** $p_u = \mathbb{E}p_j$
 - ▶ after θ in period 1, funded by selling assets at p_j
 - ▶ in period 2, funded by realized return of matured assets R_j

Overview

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- 2 **Equilibria**
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Equilibrium bank runs

- Is there an equilibrium in which depositors follow this cutoff strategy?
 - ▶ answer depends on q
- When a run is more likely ($q \uparrow$):
 - ▶ banks are more conservative: give less to early withdrawers
⇒ giving less incentive for patient depositors to run

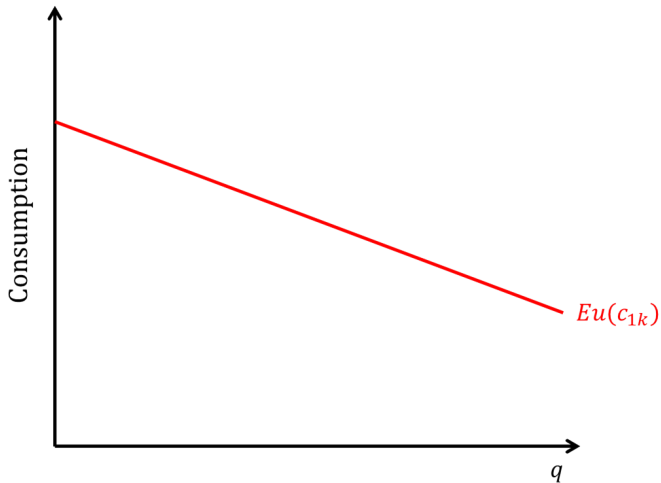
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- Define $\bar{q} = \max$ value of q such that $\hat{y}(q)$ is an equilibrium strategy
 - ▶ that is, maximum equilibrium probability of a bank run
- I use \bar{q} as the measure of **financial fragility**

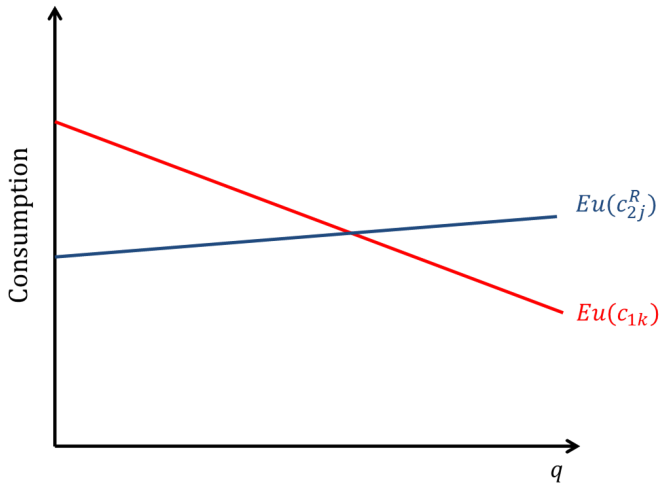
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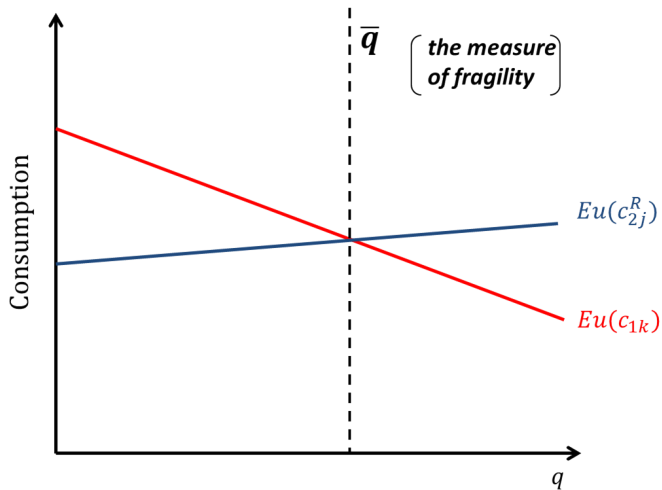
Q. How does the level of opacity (θ) affect financial fragility (\bar{q})?
⇒ need to compare expected payoffs of **patient depositors**.



Result: expected payoffs in period 1 are monotonically decreasing in q



Result: expected payoffs in period 2 are monotonically increasing in q



Result: $\mathbb{E}u(c_{2j}^R) \leq \mathbb{E}u(c_{1k})$ when $q \leq \bar{q}$
 \Rightarrow the cutoff strategy profile is a part of equilibrium

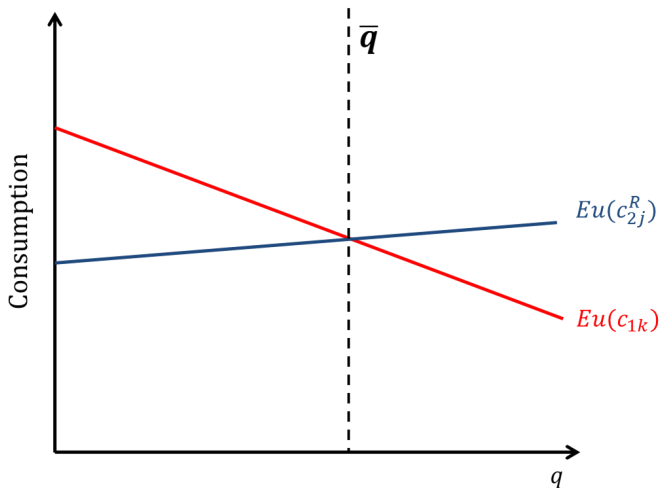
Impact of opacity

- Recall: expected payoffs depend on θ

Q. How does **an increase in θ** affect equilibria?

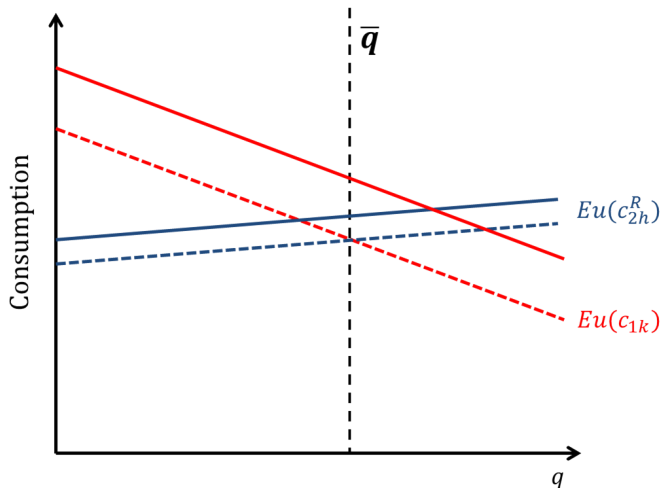
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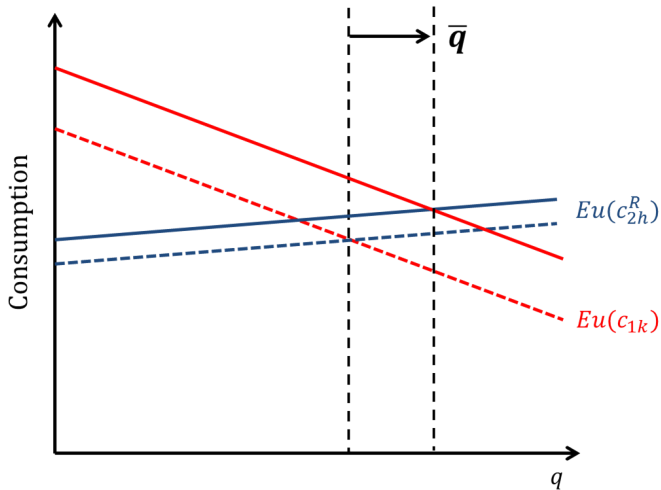
An increase in θ

- raises chance of receiving insurance in $t = 1$: $\mathbb{E}u(c_{1k}) \uparrow \uparrow$
- has indirect effects through (c_{1k}, c_{2j}^R) : $\mathbb{E}u(c_{2j}^R) \uparrow$



Proposition

- \bar{q} is **increasing** in θ
⇒ **Opacity increases fragility**



Opacity increases fragility

- This result is novel in the literature
 - ▶ Literature: information causes bank runs
 - ▶ Here: **no** information causes **self-fulfilling** bank runs
- Opacity
 - ▶ provides insurance by transferring risks
 - ▶ increases **financial fragility**

⇒ **Q.** What is the optimal degree of opacity?

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▶ Skip

Pessimistic views

- Recall $U(c^*, y^*; \theta)$ depends on θ .
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- Focus on the worst-case scenario:

$$\max_{\theta} \min_{q \in Q(\theta)} U(c^*, \hat{y}(q); \theta)$$

- ▶ Intuition: minimizing losses in the worst case over $q \in Q(\theta)$.
- ▶ the worst case $\Rightarrow \bar{q}(\theta)$ ($\because U(c^*, \hat{y}(q); \theta)$ is decreasing in q)

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- Anticipating the worst equilibrium outcomes, the bank solves

$$\max_{\theta \in [0, \pi]} U(c^*, \hat{y}(\bar{q}(\theta)); \theta)$$

- ▶ trade-off: Hirshleifer effect versus Fragility effect

Optimal opacity

Result: For some parameter values, $\theta^* < \pi$.

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▶ Numerical example

The optimal opacity becomes **smaller** when:

- the discount rate of investors ρ **increases**.
- assets are **riskier**
 - ▶ R_g increases; R_b decreases.
 - ▶ the fundamental state is more uncertain (when n is closer to $\frac{1}{2}$).

Overview

- 1 Model: the Environment
- 2 Equilibria
- 3 Determining optimal opacity

4 **Unobservable choice of opacity**

▶ I have assumed that θ is observable.

⇒ **Q.** How does the bank behave if θ is **not observable**?

▶ Skip

Unobservable choice of opacity

- **In the previous analysis:**
depositors could directly observe their bank's choice of θ
- **Now:** Suppose instead this information is **difficult to observe**
 - ▶ Intuition: depositors may find it difficult to know which of assets takes a longer time to investigate
- In the model,
 - ▶ depositors can still make inferences and understand bank's incentives
 - ▶ expectations will be correct in equilibrium
 - ▶ ... but bank **cannot** credibly reveal its choice

Regulating opacity

- **Result:** The bank's dominant strategy is the highest possible opacity.
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⇒ equilibrium outcomes may be **worse** for depositors

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⇒ equilibrium outcomes may be **worse** for depositors
- *Regulating opacity*
 - ▶ imposing **an observable upper bound** on θ so that $\theta \in [0, \theta^*]$
 - ▶ the conditional dominant strategy of bank is now θ^*
 - ▶ the outcome is the same as when θ is observable
 - ▶ Example: limiting asset classes of investment

Conclusion

- I have presented a model of financial intermediation where:
 - ▶ opacity determines time required to investigate asset quality
 - ▶ repayment and withdrawal behavior are chosen given the opacity
 - ▶ bank chooses the opacity anticipating equilibrium outcomes
- I show that opacity **increases** fragility
- In choosing opacity, a bank faces **trade-off** between:
 - ▶ providing **insurance** by keeping asset return unknown
 - ▶ increasing **fragility** by raising incentives to run
⇒ optimal level of opacity is often interior
- Bank becomes **maximally opaque** if its choice is unobservable
 - ▶ In this case, regulating opacity may improve welfare

Thank you

Literature

- Effect of opacity on risk-sharing
Hirshleifer (1971AER), Kaplan (2006ET), Dang et al. (2017AER)
- Effect of opacity on financial stability
 - ▶ positive effects: Parlatorre (2015WP), Chen and Hasan (2006JFI, 2008JMBCB), Faria-e Castro et al. (2016ReStud)
 - ▶ mixed effects: Bouvard et al. (2015JF), Ahnert and Nelson (2016WP)
- Effect of opacity on bank's risk-taking
Hyytinen and Takalo (2002RoF), Moreno and Takalo (2016JMBCB), Jungherr (2016WP)

▶ Back

Literature

- Bank anticipates the possibility of runs
Peck and Shell (2003 JPE), Cooper and Ross (1998 JME)
- Bank trades assets in financial markets
Jacklin (1987), Allen and Gale (1998 JF), Allen and Gale (2000 JPE)
- Bank is prohibited from using time-inconsistent policy (i.e. suspension)
Ennis and Keister (2009 AER), Ennis and Keister (2010 JME)

▶ Back

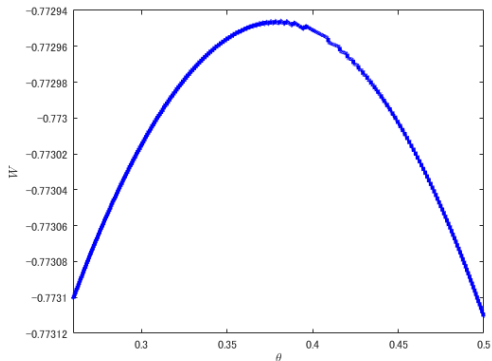
Sequential services

- Agents are isolated from each others
- Repayments are made immediately as each agent arrive
- Order of withdrawal opportunities is random
- Depositors do not know their position in the order (Peck and Shell, 2003 JPE)
- Each agent can contact the bank either in period 1 or period 2

▶ Back

Optimal opacity

Numerical example:



given $(\gamma, \pi, n, R_g, R_b, \rho) = (2, 0.5, 0.5, 2, 1, 0.9)$.

▶ Back

Modified banking problem

Given $\hat{y}(q)$, the bank chooses $(\theta, c_1, \{c_{1j}, c_{1j}^N, c_{2j}^N, c_{2j}^R\}_{j=b,g})$ to maximize

$$\max_{[\theta, c_1, \{c_{1j}, c_{1j}^N, c_{2j}^N, c_{2j}^R\}_{j=b,g}]} \theta u(c_1) + \sum_j n_j \left[(\pi - \theta) u(c_{1j}) + (1 - q)(1 - \pi) u(c_{2j}^N) + q(1 - \pi) [\pi u(c_{1j}^R) + (1 - \pi) u(c_{2j}^R)] \right]$$

subject to

$$(1 - \pi) \frac{c_{2j}^N}{R_j} = 1 - \theta \frac{c_1}{p_u} - (\pi - \theta) \frac{c_{1j}}{p_j},$$
$$\pi(1 - \pi) \frac{c_{1j}^R}{p_j} + (1 - \pi)^2 \frac{c_{2j}^R}{R_j} = 1 - \theta \frac{c_1}{p_u} - (\pi - \theta) \frac{c_{1j}}{p_j}, \forall j.$$

▶ Back