

# Uncertainty aversion & heterogeneous beliefs in linear models

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# Basic idea

- Models with heterogeneous ambiguity averse agents
    - ▶ agents use different worst case beliefs to evaluate future plans
    - ▶ equilibria look like in models with disagreement
  - Multiple priors utility with ambiguity about means
    - ▶ first order effects of uncertainty
    - ▶ linear approximation works well
- ⇒ Use linear models to study effects of uncertainty

# Leading example

- Recent history
  - ▶ low real interest rate + stock market boom
- Candidate story: higher uncertainty about middle class incomes
  - ▶ type A agents perceive uncertain labor income  
= behave as if mean labor income will be low
  - ▶ type B agents confident about labor income
  - ▶ agents trade trees with safe payoff, safe bonds collateralized by trees
- Equilibrium
  - ▶ type B agents rich: own trees & supply safe bonds to type A agents
  - ▶ type A agents poor: perceive tree price uncertainty, hold no trees
  - ▶ asset pricing: low riskless rate & *high* price of trees
- Effects of policy
  - ▶ government debt can substitute for safe private debt
  - ▶ nominal credit: inflation uncertainty reduces gains from trade

# Computation

- System of stochastic difference equations
  - ▶ as typically used to characterize equilibria in macro models
  - ▶ but: different expectation operators for each agent
- Solution strategy
  - ▶ linearize around steady state
  - ▶ jointly determine steady state & dynamics
- Models with heterogeneous beliefs
  - ▶ agents may agree to disagree in the long run
- Models with differences in ambiguity aversion
  - ▶ similar in many ways to models with differences in risk aversion
  - ▶ average effects and response to uncertainty shocks easy to characterize
  - ▶ can be accurately solved by linearization

# Outline

- Ambiguity aversion & precautionary savings
- Two agent model with heterogenous beliefs
  - ▶ computational approach
  - ▶ numerical example

# Aversion to uncertainty

- Two dates
  - ▶ date 2 states  $\omega \in \Omega$
  - ▶ consumption plans  $(c, \tilde{c}(\omega))$

- Preferences over consumption plans

$$u(c) + \beta u(CE(\tilde{c}))$$

- ▶ for certain plans ( $\tilde{c}(\omega) = \bar{c}$ ), certainty equivalent  $CE(\tilde{c}) = \bar{c}$
  - ▶  $u$  captures desire to smooth consumption,  $IES = -cu''(c) / u'(c)$
- Certainty equivalent with risk aversion

$$v(CE(\tilde{c})) = E^Q[v(\tilde{c})]$$

- ▶ subjective belief  $Q$
  - ▶  $v$  captures risk aversion;  $CRRA = -cv''(c) / v'(c)$
- Certainty equivalent with ambiguity aversion (multiple priors utility)

$$v(CE(\tilde{c})) = \min_{P \in \mathcal{P}} E^P[v(\tilde{c})]$$

- ▶ set of subjective beliefs  $\mathcal{P}$  captures ambiguity

## Precautionary savings

- Choose optimal savings  $s$  s.t.

$$c + s = w \qquad \tilde{c} = Rs + \tilde{y}$$

- Risky labor income  $\tilde{y} = \bar{y} + \sigma\tilde{z}$ ,  $E^Q[\tilde{z}] = 0$ ,  $\text{var}^Q(\tilde{z}) = 1$ 
  - assume  $u = v$  & interior solution

$$u'(c) = \beta RE^Q[u'(\tilde{c})]$$

- response of savings to risk at  $\sigma = 0$

$$\frac{ds}{d\sigma} = \Delta^{-1} RE^Q[u''(\tilde{c})\tilde{z}] = \Delta^{-1} Ru'''(\bar{c}) + \dots$$

- $\Delta > 0$  from 2nd order condition; response positive if  $u''' > 0$
- Multiple priors with ambiguous labor income  $\tilde{y} = \bar{y} + \tilde{z}$ ,  $E\tilde{z} \in [-a, a]$ 
  - same FOC, but  $Q =$  worst case belief with  $E\tilde{z} = -a$
  - response of savings to ambiguity at  $a = 0$

$$\frac{ds}{da} = \Delta^{-1} RE^Q[-u''(\tilde{c})] = -\Delta^{-1} Ru''(\bar{c}) + \dots$$

- response positive if  $u'' < 0$
- precautionary savings will show up in linearized FOC!

# Recursive multiple priors utility

- $\Omega$  = state space
  - ▶ one element  $\omega \in \Omega$  realized every period
  - ▶ histories  $\omega^t \in \Omega^t$
- Preferences over consumption plans  $c = (c_t(\omega^t))$
- Utility process solves

$$U_t(c; \omega^t) = u(c_t(\omega^t)) + \beta \min_{p \in \mathcal{P}_t(\omega^t)} E^p [U_{t+1}(c; \omega^t, \omega_{t+1})]$$

- Primitives
  - ▶ felicity  $u$ , discount factor  $\beta$
  - ▶ one-step-ahead belief sets  $\mathcal{P}_t(\omega^t)$ ; may depend on history
- Consider equilibrium with RMP agents
  - ▶ at optimal plan, minimizers  $p \in \mathcal{P}_t(\omega^t)$  support choice
  - ⇒ always obs equivalent EU model; possibly heterogeneous beliefs
  - ▶ if worst case belief easy to find, just study het beliefs model



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# Model of ambiguity sharing

- Two types of infinitely lived agents; preferences

$$E_0^j \left[ \sum_{t=0}^{\infty} \beta^t u(c_t) \right]$$

- Beliefs about income (endowment of goods)
  - ▶ type  $B$  agents always get  $\bar{y}^B$ ; all agents know this
  - ▶ at date  $t$ , type  $A$  agents believe they get  $y_{t+1} = \bar{y}^A \exp(-a_t)$
  - ▶ in fact, type  $A$  agents get  $y_{t+1} = \bar{y}^A$ ; type  $B$  agents know this
  - ▶  $a_t =$  ambiguity perceived by type  $A$  agents (stochastic)

- Assets

- ▶ One period noncontingent debt, price  $q_t$
- ▶ Trees: dividend  $d$ , price  $p_t$ ; no short sales
- ▶ Leverage  $\ell_t = -q_t b_t / p_t \theta_t$ ; cost to borrower  $k(\ell_t) q_t b_t$   
 $k(\ell) = 0$  for  $\ell \leq 0$ ;  $k(\ell), k'(\ell), k''(\ell) > 0$  for  $\ell > 0$

- Date  $t$  budget constraint

$$c_t + p_t \theta_t + q_t b_t (1 + k(\ell_t)) = y_t + (p_t + d_t) \theta_{t-1} + b_{t-1} =: w_t$$

# Recursive equilibrium

- Market clearing

- ▶ goods market:  $c_t^A + c_t^B = \bar{y}^A + \bar{y}^B - q_t b_t k(\ell_t)$
- ▶ debt market:  $b^A + b^B = 0$

- State variables

- ▶ type A income  $y^A$
- ▶ ambiguity  $a$
- ▶ distribution of asset holdings; here just type B debt  $b = -b^B = b^A$

- Allocations & prices

- ▶ find  $c^i(y^A, a, b)$ ,  $b'(y^A, a, b)$ ,  $q(y^A, a, b)$ ,  $p(y^A, a, b)$
  - ▶ agents disagree only about income, know equilibrium map
- ⇒ find functions from Euler equations + budget constraints

# System of stochastic difference equations

- Equilibria s.t. only type B agents hold tree
  - ▶ type B agents: Euler equations for both assets
  - ▶ type A agents: Euler equation for bonds, tree too expensive
- Bond pricing

$$q_t = \beta E_t^A \left[ \left( \frac{c_{t+1}^A}{c_t^A} \right)^{-\gamma} \right] = \beta E_t^B \left[ \left( \frac{c_{t+1}^B}{c_t^B} \right)^{-\gamma} \right] + q_t (k(\ell_t) + \ell_t k'(\ell_t))$$

- ▶ lender pessimism, borrower leverage cost  $\Rightarrow$  lower bond price
- Tree pricing

$$p_t = \beta E_t^B \left[ \left( \frac{c_{t+1}^B}{c_t^B} \right)^{-\gamma} (p_{t+1} + d_{t+1}) \right] + \ell_t^2 k'(\ell_t) p_t$$

- ▶ collateral benefit increases tree price
- With budget constrs and  $\ell = qb/p$ : 6 equations in  $c^A, c^B, q, p, b, \ell$

# Computational challenge

- Steady state = solution to system when vol of shocks is zero
  - ▶ usually just remove  $E_t$  and solve for deterministic steady state
- Expectations in Euler equations without shocks
  - ▶ Type B expects all state variables to remain constant
  - ▶ Type A expects next period income  $\bar{y}^A \exp(-\bar{a})$  and consumption

$$c^A \left( \bar{y}^A \exp(-\bar{a}), \bar{a}, \bar{b} \right)$$

- ▶ behaves as if perpetually surprised by high income
    - ▶ problem: policy function  $c^A$  matters for steady state
- With different expectation operators for each agent
  - ▶ agents expect different dynamics of endogenous state variables
  - ▶ cannot solve for steady state independently of dynamics

## Solution strategy

- Guess coefficients of loglinear approximation
  - ▶ e.g. type A consumption

$$\hat{c}_A = \log c^A - \log \bar{c}^A = \varepsilon_{y^A}^{c^A} \hat{y}^A + \varepsilon_a^{c^A} \hat{a} + \varepsilon_b^{c^A} \hat{b}$$

- Compute steady state
  - ▶ use guessed coefficients to model expectations, e.g.

$$c^A \left( \bar{y}^A \exp(-\bar{a}), \bar{a}, \bar{b} \right) \approx \bar{c}^A \exp\left(-\varepsilon_{y^A}^{c^A} \bar{a}\right)$$

- Linearize around candidate steady state
- Iterate until fixed point in coefficients!

- Remarks
  - ▶ steady state typically  $\neq$  any agent's long run expectation
  - ▶ can check accuracy via Euler equation errors

# Gains from trade: sharing ambiguity vs risk

- Comparison model with risk
  - ▶ type  $B$  agents as before
  - ▶ at date  $t$ , type  $A$  agents get  $y_t = \bar{y}^A (1 + \tilde{z}_t)$ ,  $\tilde{z}$  iid with mean zero
- Risk sharing in equilibrium
  - ▶ type  $B$  sells safe claim to type  $A$
  - ▶ type  $A$  gives up goods today since CE of future income low
  - ▶  $A$ 's precautionary savings lowers interest rate
- Ambiguity sharing in equilibrium
  - ▶ type  $A$  gives up goods today since he acts as if future income low

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# Numerical example

- Baseline parameters

- ▶ output = 1, income & dividends:  $\bar{y}^A = \bar{y}^B = .45$ ,  $d = .1$
- ▶ preferences:  $u(c) = \log c$ ,  $\beta = .96$ , ambiguity  $\bar{a} = 10\%$
- ▶  $k(\ell) = (.075)\ell^2 \rightarrow$  steady state leverage cost  $k(\ell)qb = .016$

- Steady state

	$\bar{c}^A$	$\bar{c}^B$	$\bar{q}$	$\bar{p}$	debt $\bar{q}\bar{b}$	$\bar{\ell} = \bar{q}\bar{b}/\bar{p}$
baseline	.454	.530	.997	3.2	1.3	.40
$\bar{a} = 0$			.960	2.4	0	0
$\gamma = 2$	.428	.539	1.012	4.0	1.9	.48

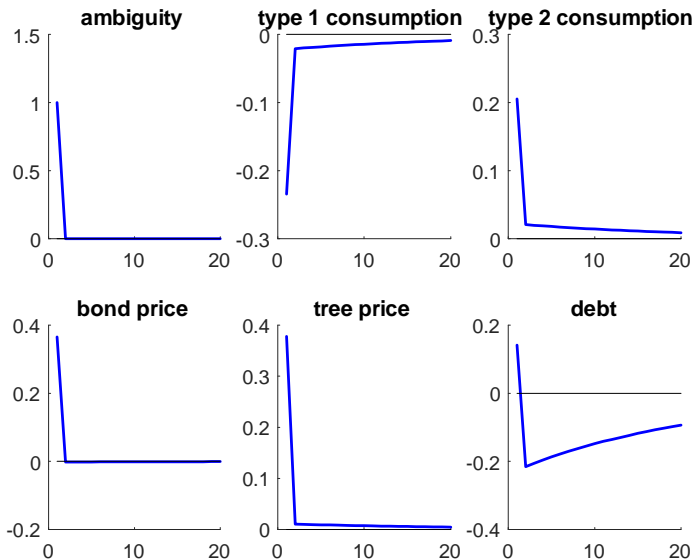
- Ambiguity generates gain from trade, type A "late consumer"

- ▶ lower interest rate, higher tree price

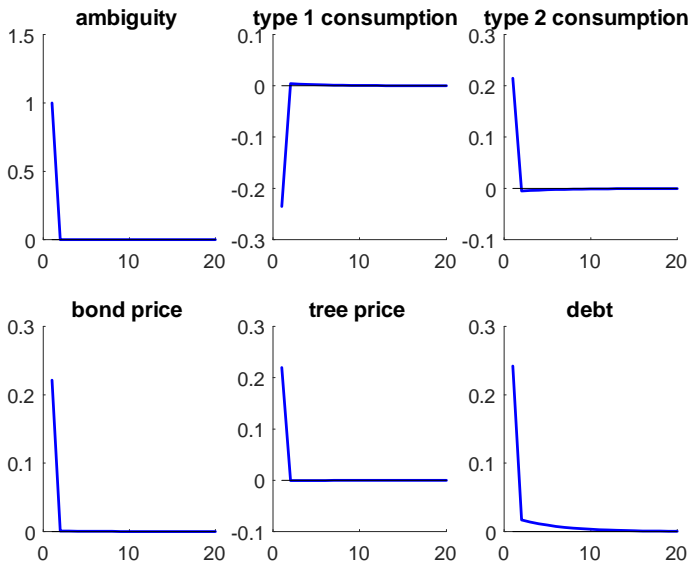
- Lower IES  $\rightarrow$  ambiguity matters more

- ▶ negative interest rate,  $\bar{c}^A < \bar{y}^A$

# Impulse response to increase in ambiguity



# Impulse response to ambiguity (lo discount factor)



# Government debt

- Government

- ▶ issues safe debt  $b^g$  & levies lump sum taxes; budget constraint

$$b_{t-1}^g = q_t b_t^g + \tau_t^A + \tau_t^B$$

- ▶ bond market clearing  $b_t^A + b_t^B = b_t^g$
- ▶ parameters:  $\bar{b}^g = .6$ , equal taxes for both types

- Steady state comparison

	$\bar{c}^A$	$\bar{c}^B$	$\bar{q}$	$\bar{p}$	debt $\bar{q}\bar{b}$ (private)	$\bar{l}$
baseline	.454	.530	.997	3.2	1.3 (1.3)	.40
government	.463	.527	.994	3.1	1.8 (1.2)	.32

- Fiscal policy here alternative safe asset scheme

- ▶ less private debt, higher interest rate, lower collateral values

# Nominal credit & uncertain inflation

- Nominal credit

- ▶ payoff of bond =  $(1 + \pi)^{-1}$ ;  $q$  now nominal bond price
- ▶ actual inflation zero
- ▶ endogenous worst cases: borrower believes  $\pi = -.01$ , lender believes  $\pi = .01$   
(worst case beliefs with ambiguous inflation)

- Steady state comparison

	$\bar{c}^A$	$\bar{c}^B$	$\bar{q}$	$\bar{p}$	debt $\bar{q}\bar{b}$	$\bar{l} = \bar{q}\bar{b}/\bar{p}$
baseline	.454	.530	.997	3.2	1.3	.40
amb. inflation	.456	.537	.993	2.7	0.9	.32

- Inflation uncertainty lowers gains from trade

- ▶ uncertainty premium lowers price of nominal bonds
- ▶ less debt, lower value of collateral

# Conclusion

- Stochastic difference equations with disagreement
  - ▶ transition dynamics important for behavior in steady state
  - ▶ solve jointly for steady state & coefficients of loglinear approximation
  - ▶ paper provides general formulation
- Multiple priors utility with ambiguity about means
  - ▶ find worst case beliefs for all agents
  - ▶ solve implied model with disagreement
- Example: differences in ambiguity about income
  - ▶ precautionary saving by scared poor type A agents
  - ▶ trees valuable as collateral for confident rich type B agents
  - ▶ low interest rate and stock market boom
  - ▶ ambiguity shocks may persistently lower type A consumption
  - ▶ government debt may substitute for safe private debt
  - ▶ inflation uncertainty lowers gains from trade