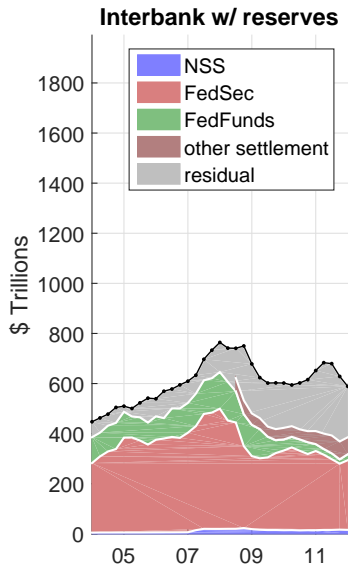
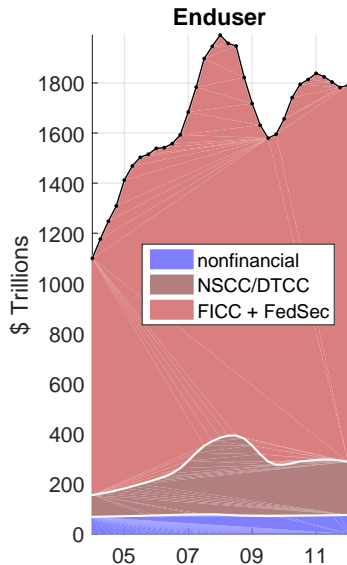


Payments, Credit & Asset Prices

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Stanford & NBER Stanford & NBER

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Dollar payments; quarterly at annual rates



Simple model of payments & asset pricing

- Endusers = households & institutional investors
 - ▶ pay for goods & assets with payment instruments = **inside money**
 - ▶ payment instruments = deposits, MMF shares, credit lines
- Banks handle enduser payment instructions
 - ▶ make interbank payments with reserves = **outside money**
 - ▶ liquidity management: hold reserves or rely on interbank credit?
 - ▶ capital structure: liquidity benefit vs leverage cost of pmt instruments
- Government issues debt & reserves, trades in assets

⇒ Questions

- ▶ Interaction asset markets vs payment system
- ▶ How does policy affect asset prices & nominal price level
- ▶ What does an efficient payment system look like?

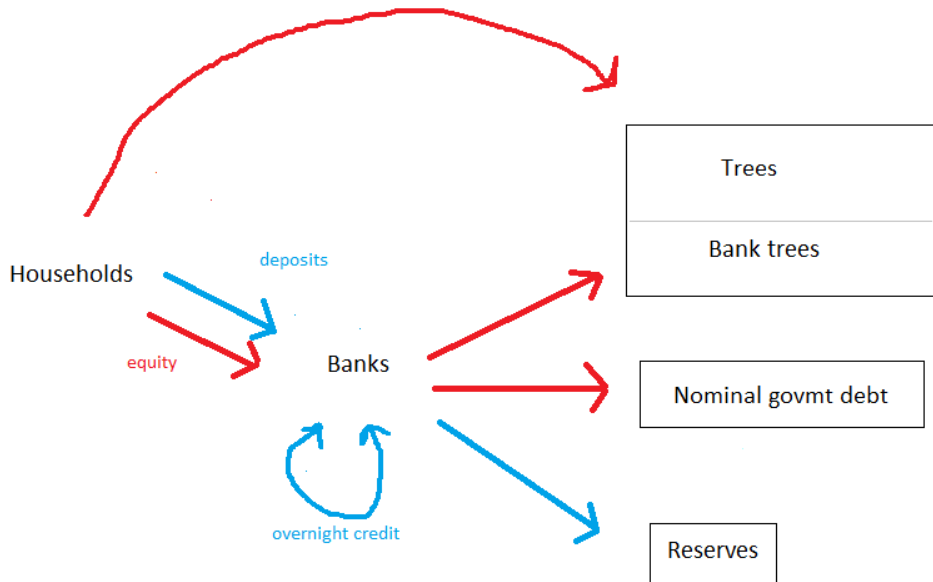
Determination of prices

- Nominal price level: $PT = \bar{v}(D + L)$
 - ▶ bank supply of inside money $D + L$
 - ▶ T includes institutional investor trades
 - ▶ inflation follows from growth rate of nominal govmt liabilities
- Opportunity cost of payment instruments
 - ▶ inside money in enduser layer: depends on bank leverage, liquidity cost
 - ▶ reserves in bank layer: depends on real return set by government
- Intermediary asset pricing
 - ▶ banks' valuation high if collateral scarce
 - ★ endogenous market segmentation
 - ★ e.g. short interest rate priced only by banks
 - ▶ active traders' valuation high if inside money cheap

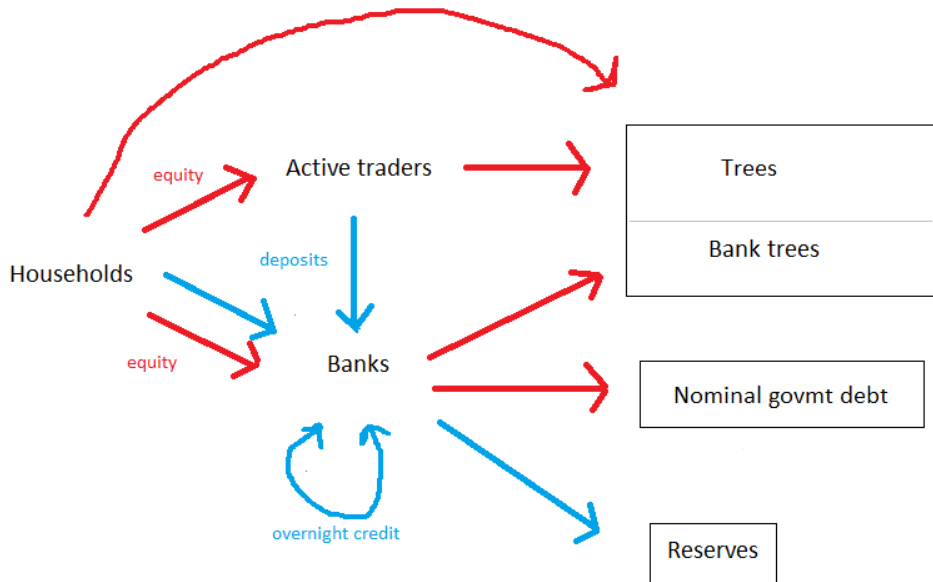
Related Literature

- asset pricing with constrained investors
Lucas 90, Kiyotaki-Moore 97, Geanakoplos 00, He-Krishnamurthy 12, Buera-Nicolini 14, Lagos-Zhang 14, Bocola 14, Moreira-Savov 14
- monetary policy & financial frictions
Bernanke-Gertler-Gilchrist 99, Curdia-Woodford 10, Gertler-Karadi 11, Gertler-Kiyotaki-Queralto 11, Christiano-Motto-Rostagno 12, Brunnermeier-Sannikov 14, Jakab-Kumhof 15
- banks & liquidity shocks
Diamond-Dybvig 83, Bhattacharya-Gale 87, Allen-Gale 94, Holmstrom-Tirole 98, Bianchi-Bigio 14, Drechsler-Savov-Schnabl 14
- multiple media of exchange
Freeman 96, Williamson 12, 14, Rocheteau-Wright-Xiao 14, Andolfatto-Williamson 14, Chari-Phelan 14, Lucas-Nicolini 15
- interest on reserves
Sargent-Wallace 85, Hornstein 10, Kashyap-Stein 12, Woodford 12, Ireland 13, Cochrane 14, Ennis 14

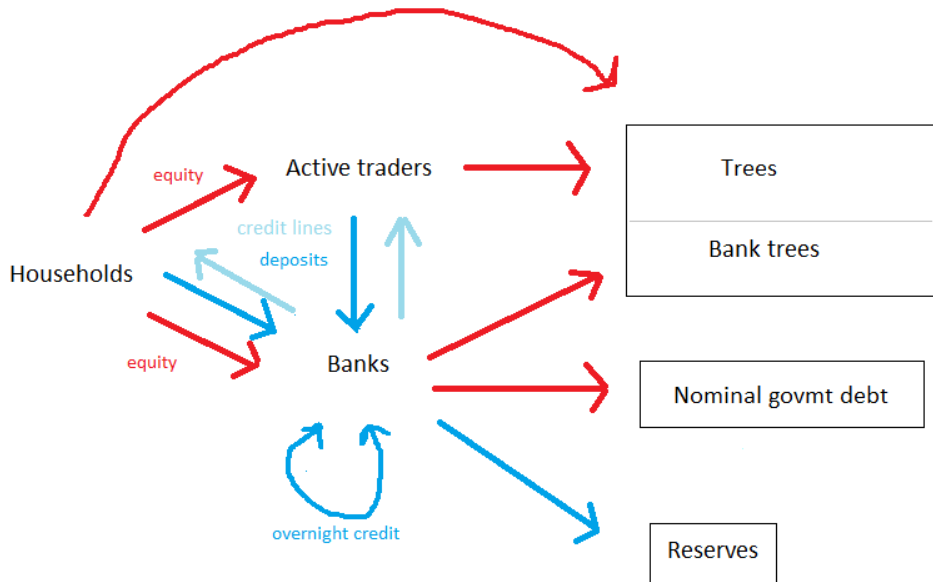
Baseline: only goods transactions require inside money



Extension: asset trades also require inside money



Inside money: deposits & credit lines



Model: enduser layer

- Constant aggregate output
 - ▶ mass one of trees, each yields x units of fruit as dividend
 - ▶ labor income
- Households
 - ▶ risk neutral with discount rate δ
 - ▶ can invest in trees, deposits, short credit, bank equity
 - ▶ cannot borrow or hold reserves (= numeraire)
- Payments
 - ▶ consumption s.t. deposit-in-advance constraint $PC \leq D$
 - ▶ equilibrium deposit rate i_D low enough so constraint binds
 - ▶ for now: only goods payments
- Capture uncertainty about tree by low payoff expectations
 - ▶ households act as if they believe payoffs x decline by s percent
 - ▶ can be derived as ambiguity premium (Ilut-Krivenko-Schneider 2015)

Bank layer

| Assets | | Liabilities | |
|-------------|-------------------|---------------------|-------|
| M | Reserves | Deposits | D |
| F^+ | Fed funds lending | Fed funds borrowing | F^- |
| B | Govmt bonds | Equity | |
| $Q^b\theta$ | Bank trees | | |

- Banks owned by households, maximize shareholder value
- nominal shareholder payout

$$\begin{aligned}
 & M(1 + i_R) - M' + F(1 + i) - F' + (Q^b + P_X)\theta - Q^b\theta' \\
 & \quad \text{reserves} \qquad \qquad \text{short lending} \qquad \qquad \text{bank trees} \\
 & \qquad \qquad \qquad \qquad \qquad \qquad -D(1 + i_D) + D' + \text{leverage costs} \\
 & \qquad \qquad \qquad \qquad \qquad \qquad \text{deposits}
 \end{aligned}$$

- short lending $F = F^+ + B - F^-$
- constant returns & costless adjustment of equity

Bank liquidity management

- Liquidity shocks

- ▶ bank enters with deposits D , reserves M
- ▶ $\tilde{\phi}D =$ net funds sent to other banks (or received if $\tilde{\phi} < 0$)
- ▶ $\tilde{\phi}$ iid across banks, cdf G , $E[\tilde{\phi}] = 0$

- Bank liquidity constraint

$$\tilde{\phi}D \leq \underbrace{M}_{\text{reserves}} + \underbrace{F^{-1}}_{\text{overnight credit}}$$

- ▶ threshold rule: borrow overnight iff $\tilde{\phi} > M/D =: \phi$
- ▶ if reserves large relative to deposits, $F^{-1} = 0$ (*abundant liquidity*)

- Optimal liquidity ratio

- ▶ higher opportunity cost of reserves $i - i_R \geq 0 \Rightarrow$ lower ϕ
- ▶ if $i = i_R$, indifferent between short bonds & reserves

Bank capital structure

- Leverage costs

- ▶ resource cost per unit of real debt
- ▶ strictly increasing & convex in leverage $\ell = \text{debt} / \text{risk weighted assets}$
- ▶ lower weight $\rho(s)$ on riskier assets

- Optimal leverage

- ▶ issue debt until
marginal cost of debt = marginal benefit of collateral $\kappa(\ell)$
- ▶ bank Euler equation $\delta = i - \pi + \kappa(\ell)$
- ▶ higher $i \Rightarrow$ collateral is cheap, hold more collateral
 \Rightarrow lower leverage ℓ

Bank optimal choices

| Assets | | Liabilities | |
|---------------|-------------------|---------------------|-------|
| M | Reserves | Deposits | D |
| F^+ | Fed funds lending | Fed funds borrowing | F^- |
| B | Govmt bonds | Equity | |
| $Q^{b\theta}$ | Bank trees | | |

Banks choose two key ratios

1. Liquidity ratio

$$\phi = \frac{M}{D}$$

2. Collateral ratio

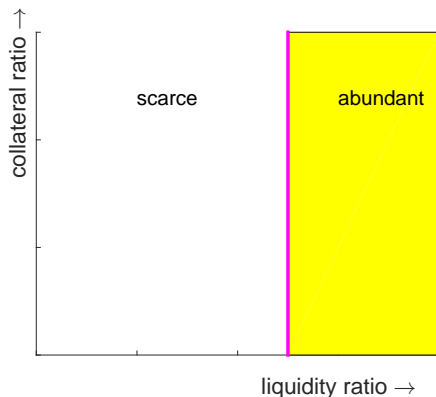
$$\ell^{-1} = \frac{M + F^+ + B + \rho(s)Q^{b\theta}}{D + F^-}$$

Equilibrium

- Government
 - ▶ fix path of nominal liabilities M_g , B_g and reserve rate i_R
 - ▶ lump sum transfers adjust to satisfy budget constraint
 - ▶ has leverage cost $c_g(\ell_g)$, where $\ell_g = (M_g + B_g) / \text{tax base}$
- Market clearing
 - ▶ goods, reserves, overnight credit, deposits, trees
- Steady state equilibria
 - ▶ constant output and growth rate of $M, B = \text{inflation}$
 - ▶ neutrality: price level \propto reserves
 - ▶ reduce to 2 equations in (ϕ, ℓ)
 - ▶ comparative statics
 - ▶ after unanticipated shock, new steady state reached after one period

Steady state equilibria with goods trade only

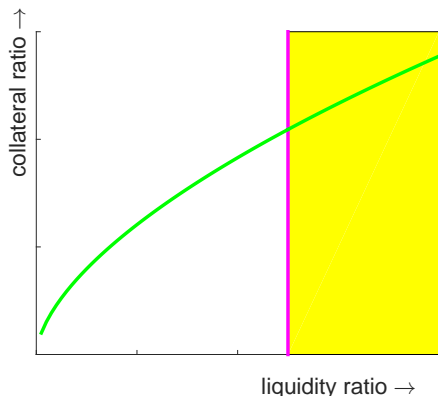
- plot collateral and liquidity ratio



- scarce reserves
= banks borrow reserves
if large withdrawal
(US before 2008)
- abundant reserves
= banks never borrow
(US since 2008)

Capital structure curve

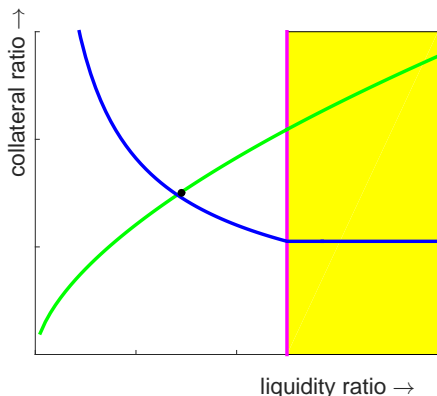
- what collateral is needed to handle transactions T given reserves?
- slopes up: more reserves, more collateral



- depends on gov policy because government changes collateral mix
- steeper with larger share of nominal assets in collateral

Liquidity management curve

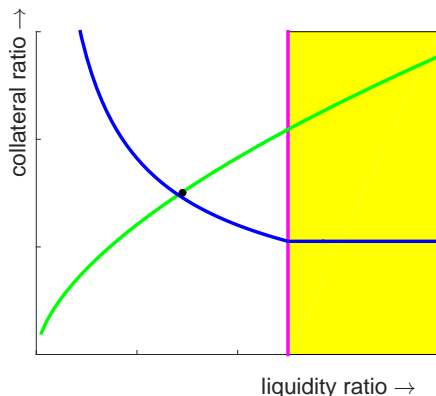
- what collateral holdings maintain return on equity given reserves?
- slopes down: reserves are taxed intermediate input, less collateral



- bank's money demand
low reserves
high opp costs $i - i^R$
high interest rate i
collateral cheap
⇒ hold more collateral
- gov chooses i^R, π
- abundant reserves:
 $i = i^R$ is upper bound on
collateral prices

Equilibrium

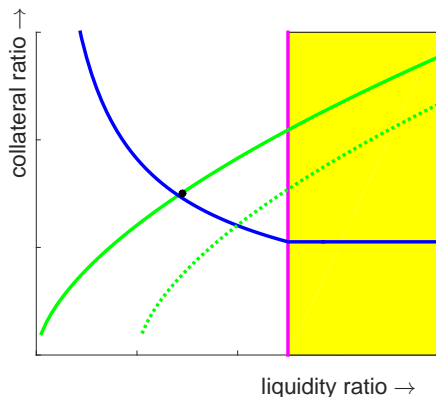
- intersection of the CS and LM curves
- determines equilibrium collateral and liquidity ratios



- also determines equilibrium interest rate and Fed funds credit
- read price level from $PT = D = M/\phi$
- could be in scarce or abundant reserves region

Shifts in capital structure curve

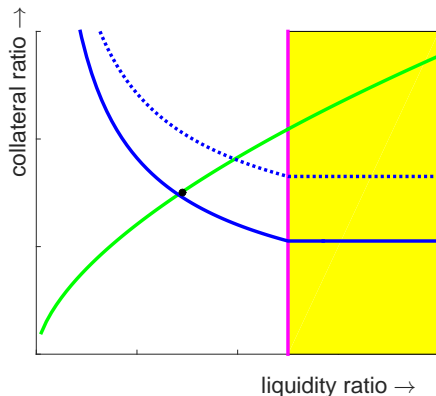
- shifts down: less collateral in banking system



- open market purchase = fewer bonds
- increase in uncertainty about bank trees
- new steady state: lower real interest rate
inflationary/deflationary
- large shift makes reserves abundant

Shifts in liquidity management curve

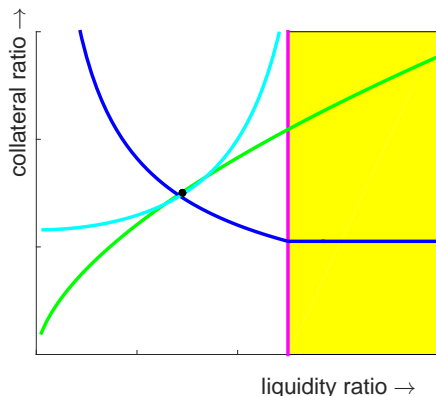
- shifts up: higher real return on reserves
- lower tax on reserves: can afford to hold more collateral and still maintain return on equity



- higher interest on reserves or lower growth rate of nominal reserves
- new steady state real rate increases deflationary
- large shift makes reserves abundant, policy tools: unconventional monetary policy, real return on reserves

Optimal policy

- Minimize total cost of leverage = move towards origin
- Trade off bank vs government leverage



- abundant reserves optimal only if government borrowing cheap
- select optimal equilibrium by picking real return on reserves

Active traders

- Competitive firms owned by household
 - ▶ issue equity, invest in deposits & subset of trees
 - ▶ each firm optimistic about one tree, perceive lower uncertainty s than households and other traders
 - ▶ identity of favorite tree within subset changes with probability $\hat{v} \leq 1$
 - ▶ all trades must be paid with deposits or intraday credit
- budget constraint ($z = 1$ if identity of favorite tree changes)

$$z\hat{Q}\theta' = I + \hat{D}$$

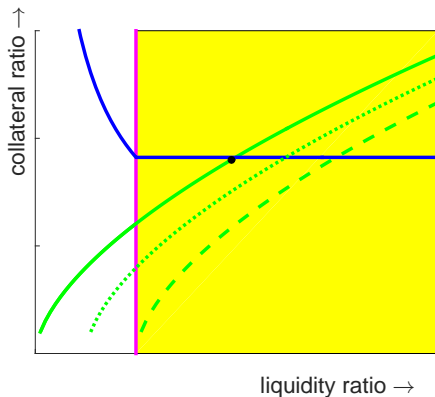
- limit on intraday credit

$$I \leq \hat{\gamma}\hat{D}$$

limit binds if $i_D - \pi < \delta$

Increase in uncertainty with active traders

- Shift down: bank collateral worth less
- Shift up: lower demand for inside money from active traders



- forces on price level:
less inside money supply
less inside money demand
- details of financial structure matter!

Summary of main results

- Interaction securities markets vs payment system
 - ▶ value of banks' collateral → supply of inside money
 - ▶ value of institutional investor trades → demand for inside money
- Government policy tools
 1. set real return on reserves = tax on intermediate input
 2. change mix of collateral by issuing or trading securities
 - ▶ both affect collateral & liquidity benefits on assets
 - ★ permanent effects on real asset prices
 - ★ policy stance cannot be summarized by interest rates alone
- Scarce vs abundant reserves?
 - ▶ select by setting interest on reserves, nominal liabilities
 - ▶ optimal policy depends on government vs bank leverage costs